

# ESG Data Book 2023

Duskin Co., Ltd. Last updated: June 30, 2023

## ■ Terms used in this Data Book

Duskin Group: Duskin Co., Ltd. and its consolidated subsidiaries

Production and logistic facilities: facilities of the Direct Selling Group located in Japan

Franchisees: business location and shops of franchisees of the Direct Selling and Food groups

Franchised plants: franchised production and logistic facilities

Head Office and Headquarters: Head Office, Information System, Contact Center, Regional Offices

Chain business operators specified by the energy saving law:

- Head Office and Regional Offices
- Direct Selling Group: Domestic company-owned offices, company-owned production and logistic facilities (Osaka Central Plant and Yokohama Central Plant)
- Food Group: Company-owned facilities, part of affiliated companies, business location and shops of franchisees

# Environment

## Climate Change

Environmental philosophy and environmental policy	Available	"Environmental Philosophy" "Environmental Policy" <a href="https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/">https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/</a>
Climate change policy Approaches to climate-related risks and opportunities	Available	Action on climate change included in the "Environmental Philosophy" and "Environmental Policy" <a href="https://www.duskin.co.jp/english/sus/ecology/savingenergytcfcd/">https://www.duskin.co.jp/english/sus/ecology/savingenergytcfcd/</a>
Declaration of support for climate change countermeasures	Available	Participation in initiatives <a href="https://www.duskin.co.jp/english/sus/management/initiative/">https://www.duskin.co.jp/english/sus/management/initiative/</a>
Responsible person for environmental countermeasures, including climate change	Available	Chief Environmental Officer: Representative Director, President and CEO
Policy on energy use	Available	"Environmental Policy" <a href="https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/">https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/</a> <a href="https://www.duskin.co.jp/english/sus/ecology/savingenergyco2/">https://www.duskin.co.jp/english/sus/ecology/savingenergyco2/</a>
Energy reduction targets	Short-term target (end of FY2023)	Reduce energy (consumption intensity) 1% per year
	Medium-term target (end of FY2030)	Achieve a 50% renewable energy use rate
CO2 emissions reduction targets	Short-term target (end of FY2023)	Reduce CO2 emissions (total) 3% per year, register 3,760 brand-new certified low-emission automobiles
	Medium-term target (end of FY2030)	Reduce Scope 1 and 2 CO2 emissions 46% by FY2030 (compared with FY2013)
Third-party assurance for CO2 emissions and energy consumption	Available	Independent Assurance Statement <a href="https://www.duskin.co.jp/english/sus/library/opinion/">https://www.duskin.co.jp/english/sus/library/opinion/</a>

(FY)

		Boundary	Unit	2018	2019	2020	2021	2022
Year-on-year comparison of energy consumption intensity		Chain business operators specified by the energy saving law	%	93.6	94.3	93.7	85.5	90.0
Energy usage	Electricity	Duskin Group, franchisees, franchised plants	Thousand kWh	162,835	156,224	149,578	150,387	146,359
	City gas	Duskin Group, franchisees, franchised plants	Thousand m <sup>3</sup>	5,751	5,751	5,733	5,691	5,401
	Propane gas	Duskin Group, franchisees, franchised plants	Thousand m <sup>3</sup>	405	330	304	330	376
	Heavy oil	Duskin Group, franchisees, franchised plants	Thousand L	8,161	8,009	7,652	7,581	7,288
	Kerosene	Duskin Group, franchisees, franchised plants	Thousand L	663	643	685	647	671
	Total	Duskin Group, franchisees, franchised plants	Thousand GJ	2,544	2,423	2,341	2,381	2,342
CO2 emission*	Scope 1	Duskin Group	t-CO <sub>2</sub>	17,972	16,731	16,772	16,140	16,225
	Scope 2	Duskin Group	t-CO <sub>2</sub>	20,318	19,555	19,430	16,803	15,368
	Scope 3 (Greenhouse gas emissions from the entire supply chain)		t-CO <sub>2</sub>	401,267	420,441	406,259	377,429	423,248
	Category 1	Purchased goods and services	t-CO <sub>2</sub>	238,232	252,905	235,277	223,954	265,421
	Category 2	Capital goods	t-CO <sub>2</sub>	15,093	22,930	31,426	21,226	26,936
	Category 3	Fuel- and energy-related activities not included in Scope 1 or Scope 2	t-CO <sub>2</sub>	2,115	10,875	5,339	4,910	4,551
	Category 4	Upstream transport and delivery	t-CO <sub>2</sub>	28,462	26,996	25,383	25,112	24,445
	Category 5	Waste generated in operations	t-CO <sub>2</sub>	1,132	1,265	1,264	1,283	1,429
	Category 6	Business travel	t-CO <sub>2</sub>	2,154	2,017	778	794	1,301
	Category 7	Employee commuting	t-CO <sub>2</sub>	2,237	2,219	1,860	3,057	3,039
	Category 8	Leased assets (upstream)	t-CO <sub>2</sub>	N/A				
	Category 9	Downstream transportation and delivery	t-CO <sub>2</sub>	N/A				
	Category 10	Processing of sold products	t-CO <sub>2</sub>	N/A				
	Category 11	Use of sold products	t-CO <sub>2</sub>	10,264	9,600	19,785	10,683	9,713
	Category 12	End-of-life treatment of sold products	t-CO <sub>2</sub>	135	151	158	149	107
	Category 13	Downstream leased assets	t-CO <sub>2</sub>	13,029	11,051	11,052	12,723	14,078
Category 14	Franchises (franchisees and franchised plants)	t-CO <sub>2</sub>	88,414	80,436	73,937	73,540	72,229	
Category 15	Investments	t-CO <sub>2</sub>	N/A					
Total		t-CO <sub>2</sub>	439,556	456,727	442,461	410,372	454,841	

## Supply Chain (Environment)

Supplier procurement policies in relation to the environment	Available	Environmental management <a href="https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/">https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/</a>
Environmental risk assessments for primary suppliers	Available	Establish assessment standards for compliance status with laws and regulations regarding the environment and waste disposal in the "Supplier Assessment Sheet"
Initiatives to reduce environmental impact	Available	Strive to create a procurement structure with partner companies

(FY)

		Boundary	Unit	2018	2019	2020	2021	2022
Primary supplier inspection rate		Duskin Co., Ltd.	%	100	100	100	100	100

## Contamination; Resource Use

Policy on pollution, waste, and resource use	Available	Included in the "Environmental Philosophy" and "Environmental Policy" <a href="https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/">https://www.duskin.co.jp/english/sus/ecology/ecologypolicy/</a> Endeavors for a recycling-oriented society <a href="https://www.duskin.co.jp/english/sus/ecology/recyclingsocial/">https://www.duskin.co.jp/english/sus/ecology/recyclingsocial/</a>
Reduction targets for pollution, waste, and resource-use	Short-term targets (end of FY2023)	Reuse 97% of mops and mats Reduce food waste 1% per year, recycle 60% of food waste Reduce plastic containers and packaging 1% per year, increase use of environmentally-conscious materials 1% per year Establish and manage fiscal year standard output values (target values) based on actual results from each production and logistics facility
	Medium-term targets (end of FY2030)	Reduce petroleum-derived one-way plastics discharge 25% (compared with FY2020) Recycle 60% of plastic containers and packaging Reduce food waste by 50% (compared with FY2000)

			(FY)				
	Boundary	Unit	2018	2019	2020	2021	2022
NOx emission	Vehicles belonging to company-owned sales offices in Tokyo, Osaka and Aichi Prefectures	t	0.05	0.04	0.04	0.04	0.01
Use of chemicals	Production and logistic facilities	Duskin Group and franchised plants	6,967	6,509	6,001	5,838	6,023
Detergent	Production and logistic facilities	Duskin Group and franchised plants	1,712	1,699	1,605	1,485	1,323
Waste subject to special control	Production and logistic facilities	Duskin Group and franchised plants	Nil	Nil	0.99	1.13	4.0
Waste generated	Production and logistic facilities	Duskin Group and franchised plants	14,070	14,336	13,481	13,225	13,036
Plastic waste		t	495	598	688	738	956
Wastewater sludge		t	11,100	10,888	10,159	9,678	9,163
Factory-rejected mats and mops		t	2,475	2,850	2,634	2,809	2,917
Resources recycled	Production and logistic facilities	Duskin Group and franchised plants	1,367	1,426	1,515	1,363	1,433
Recyclable waste		t	335	350	380	368	400
Service equipment		t	520	572	629	484	535
Cardboard		t	512	504	506	511	497
Food waste generated	Food Group	Duskin Group and franchisees	5,187	4,906	4,305	4,735	4,521
Waste reduced	Food Group	Duskin Group and franchisees	1,728	1,793	2,373	3,264	4,509
Recycling rate	Food Group	Duskin Group and franchisees	42.6	50.6	55.0	59.3	69.1
Reduction rate of food loss with FY2000 as 100%	Food Group	Duskin Group and franchisees	29.6	33.4	41.6	35.7	38.6
Green purchasing ratio for office and other supplies	Head office and headquarters	Duskin Co., Ltd.	100	100	100	100	100
Copy paper consumption	Head office and headquarters	Duskin Co., Ltd.	52.5	57.1	56.2	48.3	47.4
Percentage of sales office with ISO 14001 certification	Based on number of employees	Duskin Co., Ltd.	70.1	75.3	74.1	73.9	73.1
Number of vehicles certified as low emission		Duskin Group and franchisees	1,423	2,637	4,163	5,487	6,338
Fines for violations of environment-related laws and regulations		Duskin Group, franchisees, franchised plants	0	0	0	0	0

## Water Usages

Policy on water use and water leakage reductions	Available	Conservation and effective use of water resources <a href="https://www.duskin.co.jp/english/sus/ecology/waterresources/">https://www.duskin.co.jp/english/sus/ecology/waterresources/</a>
Water risk factors and major impacts	Available	Establish and manage fiscal year standard output values (target values) based on actual results from each production facility
Water use and water leakage reduction targets	Available	Reuse some treatment water from the mop and mat laundry processes as laundry water
Water use reduction initiatives	Production and logistics facilities	Available
Third-party assurance for water use	Available	Available Independent Assurance Statement <a href="https://www.duskin.co.jp/english/sus/library/opinion/">https://www.duskin.co.jp/english/sus/library/opinion/</a>

			(FY)					
	Boundary	Unit	2018	2019	2020	2021	2022	
Water intake	Production and logistic facilities	Duskin Group and franchised plants	Thousand m <sup>3</sup>	2,223	2,217	2,145	2,154	2,179
Drinking water			Thousand m <sup>3</sup>	305	303	309	285	277
Industrial water			Thousand m <sup>3</sup>	405	403	297	283	286
Groundwater			Thousand m <sup>3</sup>	1,514	1,511	1,539	1,586	1,616
Water intake intensity	2016 as the base year of 100		%	97.6	100.2	102.8	103.6	106.3
Wastewater	Production and logistic facilities	Duskin Group and franchised plants	Thousand m <sup>3</sup>	2,112	2,106	2,038	2,046	2,070
To sewer systems			Thousand m <sup>3</sup>	1,325	1,321	1,278	1,284	1,299
To rivers			Thousand m <sup>3</sup>	787	785	759	762	771

## Biodiversity

			(FY)					
	Boundary	Unit	2018	2019	2020	2021	2022	
Installed mats on the trails of Hakusan National Park	Direct Selling Group	Duskin Co., Ltd.	Pcs.	44	44	44	44	42

## Social

Labor Standards								
Basic policy on labor standards	Available	Human Rights & Human Resources Policy <a href="https://www.duskin.co.jp/english/sus/social/data/">https://www.duskin.co.jp/english/sus/social/data/</a>						
Basic policy on human resource development	Available	Human resource development <a href="https://www.duskin.co.jp/english/sus/social/bringup/">https://www.duskin.co.jp/english/sus/social/bringup/</a>						
Policy on diversity and equal opportunity	Available	Diversity <a href="https://www.duskin.co.jp/english/sus/social/diversity/">https://www.duskin.co.jp/english/sus/social/diversity/</a>						
Work-life balance policy	Available	Work environment and work-life balance <a href="https://www.duskin.co.jp/english/sus/social/worklife/">https://www.duskin.co.jp/english/sus/social/worklife/</a>						
(FY)								
		Boundary	Unit	2018	2019	2020	2021	2022
Number of employees	Male	Duskin Group	No.	2,443	2,422	2,413	2,355	2,316
	Female	Duskin Group	No.	1,370	1,380	1,406	1,423	1,423
	Total	Duskin Group	No.	3,813	3,802	3,819	3,778	3,739
	Japan	Duskin Group	No.	3,530	3,530	3,555	3,520	3,483
	Overseas	Duskin Group	No.	283	272	264	258	256
	Full-time employees	Duskin Group	No.	3,124	3,128	3,175	3,138	3,104
	Part-time employees	Duskin Group	No.	689	674	644	640	635
New employees	New graduates	Duskin Group	No.	41	53	50	52	44
	Mid-career hires	Duskin Group	No.	199	264	252	180	186
Employees promoted to permanent positions		Duskin Group	No.	36	37	134	44	61
Employees who quit the company		Duskin Group	No.	257	286	195	216	253
Labor union membership	Number of members	Duskin Group	No.	3,060	3,029	3,016	2,982	3,025
	Membership ratio	Duskin Group	%	100	100	100	100	100
Employees who have taken childcare leave	Male	Duskin Group	No.	1	2	3	18	20
	Female	Duskin Group	No.	51	51	49	38	48
Employees who have taken nursing-care leave	Male	Duskin Group	No.	2	2	1	0	1
	Female	Duskin Group	No.	4	1	3	1	2
Retirees rehired		Duskin Group	No.	63	69	76	71	54
People with disabilities employed (reported on June 1)	Number	Duskin Group	No.	177	201	199	211	210
	Ratio	Duskin Group	%	2.41	2.70	2.68	2.81	2.82
Number of employees	Total	Duskin Co., Ltd.	No.	2,020	1,974	1,988	2,000	1,989
	Females	Duskin Co., Ltd.	No.	685	697	717	749	762
	Female employee ratio	Duskin Co., Ltd.	%	33.9	35.3	36.1	37.5	38.3
Employees in managerial positions	Total	Duskin Co., Ltd.	No.	372	371	357	362	360
	Females	Duskin Co., Ltd.	No.	27	30	32	41	47
	Ratio of females in managerial positions	Duskin Co., Ltd.	%	7.3	8.1	9.0	11.3	13.1
New employees (new graduates and mid-career hires)	Total	Full-timers of Duskin Co., Ltd.	No.	73	70	90	67	68
	Mid-career hires	Full-timers of Duskin Co., Ltd.	No.	33	26	45	22	30
	Ratio of mid-career hires	Full-timers of Duskin Co., Ltd.	%	45.2	37.1	50.0	32.8	44.1
	Females	Full-timers of Duskin Co., Ltd.	No.	34	23	29	40	37
	Ratio of females in new employees	Full-timers of Duskin Co., Ltd.	%	46.6	32.9	32.2	59.7	54.4
Employees who left the company for personal reasons	Total	Full-timers of Duskin Co., Ltd.	No.	71	87	22	23	35
	Ratio	Full-timers of Duskin Co., Ltd.	%	55.0	77.0	59.0	70.0	60.3
Childcare leave acquisition rate * Including the use of the company's own childcare leave system	Female	Full-timers of Duskin Co., Ltd.	No.	13	16	24	17	22
	Male	Full-timers of Duskin Co., Ltd.	No.	22	30	19	22	26
	Percentage of male employees taking childcare leave	Full-timers of Duskin Co., Ltd.	%	59.5	73.2	95.0	71.0	100.0
Rate of paid vacations taken		Duskin Co., Ltd.	%	69.4	73.5	69.4	71.6	76.3
Average age	Male	Duskin Co., Ltd.	Age	47.0	47.4	47.5	47.5	47.9
	Female	Duskin Co., Ltd.	Age	42.7	42.7	42.6	43.1	43.2
	Total	Duskin Co., Ltd.	Age	45.6	45.7	45.8	45.9	46.1
Average years of service	Male	Duskin Co., Ltd.	Years	18.1	18.2	17.5	17.5	17.7
	Female	Duskin Co., Ltd.	Years	12.0	12.1	11.7	11.4	11.3
	Total	Duskin Co., Ltd.	Years	16.1	16.1	15.4	15.3	15.3
Employee survey scores	Satisfaction	Duskin Co., Ltd.	%			92.6	—	91.8
	Work fulfillment	Duskin Co., Ltd.	%			77.2	—	77.5
Training hours per employee per year		Duskin Co., Ltd.	Hour	12.9	18.4	18.7	23.5	18.6
Annual working hours per employee		Duskin Co., Ltd.	Hour	1,833	1,796	1,779	1,796	1,811

## Local Communities

Policy on local and social contributions		Available	"Policy on Local and Social Contributions" <a href="https://www.duskin.co.jp/english/sus/contribution/society/">https://www.duskin.co.jp/english/sus/contribution/society/</a>					
(FY)								
	Boundary	Unit	2018	2019	2020	2021	2022	
Community cleaning event hosting	Number of participants	Duskin Group	No.	22,295	20,385	—	—	14,108
	Amount of garbage collected	Duskin Group	L	3,755	8,105	—	—	26,630
On-site cleaning lessons for children	Number of schools participated	Duskin Group	No.	716	670	—	77	454
	Number of children participated	Duskin Group	No.	61,390	54,407	—	5,379	38,213
Social contribution donation system as a shareholder benefit								
* Donations to the Duskin AINOWA Foundation and the Japanese Red Cross Society		Duskin Co., Ltd.	Yen	1,098,500	1,050,500	1,184,500	1,241,000	1,123,500

## Human Rights (Including the Supply Chain)

Human rights policy	Available	"Basic Policy Regarding Respect for Human Rights" <a href="https://www.duskin.co.jp/english/sus/social/data/">https://www.duskin.co.jp/english/sus/social/data/</a>
Basic labor rights policy (freedom of association and collective bargaining rights)	Available	"Basic Policy Regarding Respect for Human Rights"
Policy on preventing child labor	Available	"Basic Policy Regarding Respect for Human Rights"
Policy on preventing forced labor	Available	"Basic Policy Regarding Respect for Human Rights"
Non-discrimination policy	Available	"Basic Policy Regarding Respect for Human Rights"
Sustainable procurement policy	Available	"Basic Policy on Sustainable Procurement"
Support for international norms	Available	Defer to the Universal Declaration of Human Rights and the Guiding Principles on Business and Human Rights
Human rights risk assessments	Available	Conduct minimum wage checks and long work hours checks
Stakeholder engagement regarding human rights risks and impact verification	Available	Sponsor and cooperate with the Business and Human Rights Conference <a href="https://crt-japan.jp/en/2016/10/06/report-on-2016-business-and-human-rights-conference-in-tokyo/">https://crt-japan.jp/en/2016/10/06/report-on-2016-business-and-human-rights-conference-in-tokyo/</a>
Participation in human rights related initiatives and collaborations	Available	Participate in the Stakeholder Engagement Program <a href="https://crt-japan.jp/portfolio/stakeholder_engagement_program/">https://crt-japan.jp/portfolio/stakeholder_engagement_program/</a> (Japanese version only)
Claim reporting system that enables reporting on human rights violations	Available	Establish internal and external hotlines

## Health and Safety

Basic policy on health and safety		Duskin Co., Ltd.	Available	Maintain and promote employee health and safety <a href="https://www.duskin.co.jp/english/sus/social/health/">https://www.duskin.co.jp/english/sus/social/health/</a> <a href="https://www.duskin.co.jp/english/sus/social/health-and-safety/">https://www.duskin.co.jp/english/sus/social/health-and-safety/</a>				
Health-focused management declaration								
(FY)								
	Boundary	Unit	2018	2019	2020	2021	2022	
Ratio of employees who receive regular health checkups	Duskin Co., Ltd.	%	100	100	100	100	100	
Ratio of employees who receive workups	Duskin Co., Ltd.	%	48.6	48.6	56.1	65.6	49.3	
Ratio of employees who maintain desirable weight	Duskin Co., Ltd.	%	67	67.3	65.8	66.9	66.3	
Smoking rate	Duskin Co., Ltd.	%	28.1	23.9	25.6	22.3	22.0	
Ratio of employees who engage in regular exercise	Duskin Co., Ltd.	%	25.3	25.5	26.0	30.6	30.1	
Work-related accidents	Fatality	Duskin Group	Cases	0	1	0	0	1
		Duskin Group	Cases	160	179	169	185	164
	Cases that required 4 or more days of leave	Duskin Group	Cases	28	36	45	36	45
While commuting		Duskin Group	Cases	30	30	41	36	53
	Cases that required 4 or more days of leave	Duskin Group	Cases	12	13	12	9	24

## Responsibility to Customers

Quality policy	Available	"Quality Policy" <a href="https://www.duskin.co.jp/english/sus/social/philosophy/">https://www.duskin.co.jp/english/sus/social/philosophy/</a>
ISO 9001 certified locations	Available	ISO 9001 acquired by Duskin Healthcare at all hospitals under contract
Research and development policy	Available	"Research and Development Policy"
Product testing policy	Available	"Product Testing Policy"
Policy on responsible advertising and marketing	Available	Included in the "Guidelines for Producing Advertising and Promotional Materials, etc."
Approaches to and initiatives for related issues	Available	Ensure compliance with regulations and standards, provide internal training
Participation in industry initiatives	Available	Endorse the objectives of and join the Japan Dust Control Association, Japan Foodservice Association, and Japan Franchise Association
Reduction in negative impacts caused by products	Available	Display allergens and calories on price cards <a href="https://www.duskin.co.jp/english/sus/social/food/">https://www.duskin.co.jp/english/sus/social/food/</a>
Initiatives for reducing negative impacts	Available	Develop low-calorie products and low-trans-fatty acid oils <a href="https://www.duskin.co.jp/english/sus/social/food/">https://www.duskin.co.jp/english/sus/social/food/</a> <a href="https://www.duskin.co.jp/english/sus/social/voice/">https://www.duskin.co.jp/english/sus/social/voice/</a>
Initiatives for people with disabilities and seniors	Available	Allow service dogs to enter shops together with people with disabilities, provide braille menus and written communication menus <a href="https://www.duskin.co.jp/english/sus/social/voice/">https://www.duskin.co.jp/english/sus/social/voice/</a>

# Governance

## Corporate Governance

Basic policy on corporate governance Election policies for the Board of Directors Policy on directors' remuneration Policy related to acquisition and holding of cross-shareholdings	Available	Corporate Governance <a href="https://www.duskin.co.jp/english/ir/governance/corporate/">https://www.duskin.co.jp/english/ir/governance/corporate/</a>
Basic policy on business operations	Available	Internal Control System <a href="https://www.duskin.co.jp/english/ir/governance/internalcontrol/">https://www.duskin.co.jp/english/ir/governance/internalcontrol/</a>
Basic capital policies	Available	Communication with Investors and Shareholders <a href="https://www.duskin.co.jp/english/ir/governance/shareholder/">https://www.duskin.co.jp/english/ir/governance/shareholder/</a>

				(FY)				
		Boundary	Unit	2018	2019	2020	2021	2022
Number of Directors	Internal, male	Duskin Co., Ltd.		6	6	6	6	6
	Internal, female	Duskin Co., Ltd.		0	0	0	0	0
	Internal Total	Duskin Co., Ltd.		6	6	6	6	6
	Outside, male	Duskin Co., Ltd.		2	2	1	1	0
	Outside, female	Duskin Co., Ltd.		1	1	2	2	3
	Outside Total	Duskin Co., Ltd.		3	3	3	3	3
	Total	Duskin Co., Ltd.		9	9	9	9	9
Ratio of Outside Directors	Duskin Co., Ltd.	%	33.3	33.3	33.3	33.3	33.3	
Ratio of female Directors	Duskin Co., Ltd.	%	11.1	11.1	22.2	22.2	33.3	
Number of Audit and Supervisory Board Members	Internal, male	Duskin Co., Ltd.		2	2	2	2	2
	Internal, female	Duskin Co., Ltd.		0	0	0	0	0
	Internal Total	Duskin Co., Ltd.		2	2	2	2	2
	Outside, male	Duskin Co., Ltd.		2	2	2	2	2
	Outside, female	Duskin Co., Ltd.		1	1	1	1	1
	Outside Total	Duskin Co., Ltd.		3	3	3	3	3
	Total	Duskin Co., Ltd.		5	5	5	5	5
Ratio of female Audit and Supervisory Board Members	Duskin Co., Ltd.	%	20.0	20.0	20.0	20.0	20.0	
Directors' term of office	Duskin Co., Ltd.	Years	1	1	1	1	1	
Board of Directors	Number of meetings	Duskin Co., Ltd.	Meetings	20	19	19	17	17
Outside Directors' attendance rate	Duskin Co., Ltd.	%	100	100	100	100	100	
Audit and Supervisory Board	Number of meetings	Duskin Co., Ltd.	Meetings	13	13	14	13	13
Operating Officers' Board	Number of meetings	Duskin Co., Ltd.	Meetings	12	12	12	12	12
Business Strategy Meeting	Number of meetings	Duskin Co., Ltd.	Meetings	2	2	1	2	2
Budget Meeting	Number of meetings	Duskin Co., Ltd.	Meetings	9	10	10	10	9
Outside Directors and Audit and Supervisory Board Members Council	Number of meetings	Duskin Co., Ltd.	Meetings	8	7	7	15	12
Directors Evaluation Committee	Number of meetings	Duskin Co., Ltd.	Meetings	3	4	4	4	4
Sustainability Committee (CSR Committee until 2019)	Number of meetings	Duskin Co., Ltd.	Meetings	2	2	1	2	2
	Number of members	Duskin Co., Ltd.		9	9	9	9	10
Risk Management Committee	Number of meetings	Duskin Co., Ltd.	Meetings	2	2	2	2	2
	Number of members	Duskin Co., Ltd.		11	11	11	12	13
Compliance Committee	Number of meetings	Duskin Co., Ltd.	Meetings	4	4	2	4	4
	Number of members	Duskin Co., Ltd.		12	12	12	12	12
Directors' compensation (excluding Outside Directors)	Basic compensation	Duskin Co., Ltd.	Thousands of yen	213,121	170,152	157,727	171,345	191,070
	Share-based compensation	Duskin Co., Ltd.	Thousands of yen	10,409	25,333	28,022	30,726	36,929
	Bonuses	Duskin Co., Ltd.	Thousands of yen	47,000	41,200	20,800	76,200	65,300
	Total	Duskin Co., Ltd.	Thousands of yen	270,530	236,685	206,549	278,272	293,300
Audit and Supervisory Board Members' Compensation (excluding Outside Audit and Supervisory Board Members)	Basic compensation	Duskin Co., Ltd.	Thousands of yen	70,200	46,500	46,350	46,650	47,700
	Bonuses	Duskin Co., Ltd.	Thousands of yen	12,000	7,200	4,200	10,200	7,200
	Total	Duskin Co., Ltd.	Thousands of yen	82,200	53,700	50,550	56,850	54,900
Outside Directors' compensation	Basic compensation	Duskin Co., Ltd.	Thousands of yen	43,500	43,800	43,800	43,800	44,250
	Bonuses	Duskin Co., Ltd.	Thousands of yen	9,600	9,600	9,500	9,600	9,500
	Total	Duskin Co., Ltd.	Thousands of yen	53,100	53,400	53,300	53,400	53,750
Fees to accounting auditor	Audit certification duties	Duskin Co., Ltd.	Millions of yen	80	79	79	81	81
	Non-audit duties	Duskin Co., Ltd.	Millions of yen	0	0	0	0	0

# Risk Management and Compliance

## Risk Management and Compliance

Basic policy on risk management	Available	Risk management <a href="https://www.duskin.co.jp/english/ir/governance/riskmanagement/">https://www.duskin.co.jp/english/ir/governance/riskmanagement/</a>
Basic policy on compliance	Available	Compliance <a href="https://www.duskin.co.jp/english/ir/governance/compliance/">https://www.duskin.co.jp/english/ir/governance/compliance/</a>

		Boundary	Unit	2018	2019	2020	2021	2022
Compliance training	Number of participants	Duskin Group		6,635	6,458	6,760	6,678	6,655
	Participation rate	Duskin Group	%	99.8	99.7	100.0	100.0	98.6
Number of hotline users	Internal	Duskin Group	Cases	21	16	43	62	75
	External	Duskin Group	Cases	4	3	10	13	15
	Total	Duskin Group	Cases	25	19	53	75	90
Number of complaints regarding human rights violations	Power harassment	Duskin Group	Cases	2	1	6	11	19
	Sexual harassment	Duskin Group	Cases	1	0	1	4	3
	Total	Duskin Group	Cases	3	1	7	15	22

## Anti-corruption

Code of ethics	Available	Included in the "Duskin Code of Conduct Statement" and "Duskin Code of Conduct" <a href="https://www.duskin.co.jp/english/ir/governance/internalcontrol/">https://www.duskin.co.jp/english/ir/governance/internalcontrol/</a>
Anti-corruption policy	Available	Basic Policy on Bribery
Establishment of a claims reporting system that responds to various complaints, including bribery	Available	Operation of internal and external hotlines <a href="https://www.duskin.co.jp/english/ir/governance/compliance/">https://www.duskin.co.jp/english/ir/governance/compliance/</a>
Informing employees about the prohibition of corrupt acts	Available	Distributing the "Duskin Code of Conduct (handbook)" to all employees
Internal training regarding the prohibitions of corrupt acts	Available	Conduct compliance training (previously conducted on addressing antisocial forces, etc.) <a href="https://www.duskin.co.jp/english/ir/governance/compliance/">https://www.duskin.co.jp/english/ir/governance/compliance/</a>

		Boundary	Unit	2018	2019	2020	2021	2022
Political contributions		Duskin Co., Ltd.	Yen	0	0	0	0	0
Dismissal of or disciplinary action against employees due to violations of policies on corruption		Duskin Co., Ltd.		0	0	0	0	0
Total amount of major fines for corruption		Duskin Co., Ltd.	Yen	0	0	0	0	0

# Sustainability Policy

As an enterprise that aspires to meet society’s expectations with joy, the Duskin Group’s sustainability policy guides Duskin in its efforts to give back to society and maintain consistent corporate growth at the same time. We believe that identifying ESG priorities through dialogues with stakeholders and taking a diverse and multifaceted approach to achieving SDGs are vital to achieving our sustainability goals. We are committed to continuously improving our sustainability efforts in a way that meets expectations and earns trust as we aspire to be a company that pursues higher corporate value and helps achieve a sustainable society.

## Sustainability Vision

### Meeting society’s expectations with joy

With attentiveness to the linkage between people, the environment and society, we stay receptive to expectations from society and fulfill them with joy. Through the supply of safe, secure and excellent products and services, we contribute to the sustainable development of regional societies that provide affluent living and put smiles on faces.

## Sustainability Policy

Since its inception, the Duskin Group has been guided by the management principle of “Unifying Business and Morals,” which seeks to meet society’s expectations with joy in our hearts and pursue sustainable growth while remaining beneficial to society.

Therein, we maintain Principles of Conduct that each individual employee must follow, and through this, employees regulate their own behavior.

- 1. Sustainable growth**  
We sow the seeds of joy and continually fulfill the trust of society.
- 2. Respect for human rights**  
We protect the human rights of every individual and respect individuality.
- 3. Environmental conservation**  
In all of our activities, we strive for the conservation of the global environment.
- 4. Communication and interaction**  
We care about people and aim for a better society.
- 5. Products and services**  
We provide products and services that make customers happy.
- 6. Workplace environment improvement**  
We build and maintain workplaces where everyone can develop their individuality and capabilities in a fair environment and find joy in their work.
- 7. Compliance**  
We take the perspectives of other people into consideration in our thoughts and actions.
- 8. Information management**  
We manage information appropriately, with meticulous care in information handling.
- 9. Crisis management**  
In emergencies, we prioritize the safety of life and cooperate with the community to help where we can.

## Governance

The Duskin Group recognizes that it is vital for an enterprise to contribute both to company growth and to building a sustainable society, and therefore the Group as a whole advocates CSV approach. In order to integrate a sustainability perspective into corporate management, in 2017, we established the Sustainability Committee as an advisory body to the Board of Directors and assigned the Corporate Planning Operating Officer, who is the executive in charge of sustainability, as its chairperson. The Sustainability Committee meets twice a year to deliberate on basic sustainability policy, how to respond to notable risks and opportunities, and specify indexes and targets. In addition, the committee specifies which initiatives have priority for the year, and it is responsible for studying, deliberating on, evaluating and improving unresolved issues. Moreover, the committee reports to the Board of Directors concerning its most important decisions.





## Risk management

When managing and improving Duskin's response to sustainability-related risks and opportunities, together with the Corporate Planning department, the Sustainability Committee evaluates the urgency of risks and opportunities. Based on changes in external factors and their effect on business performance, they identify where in the value chain that the company might be confronted by risk sometime in the future and investigate whether the risk has the potential to become a material issue. For risks evaluated to have the potential to greatly impact company financial performance or strategy, the committee prepares concrete measures aimed at avoiding or minimizing the risk.

## Strategy

To identify risks and opportunities from the stakeholder's point of view, Duskin organizes and analyzes the external environment from political, environmental, social and technological perspectives, and Duskin recognizes what the key material issues are both for company growth and for contributing to the development of a sustainable society.

Human capital and diversity is one of these issues, and we have prepared human resource training policies and work environment improvement policies needed for transforming our business portfolio. Moreover, we have established indexes and targets for sustaining and improving these policies.

In addition, responding to climate change is a sustainability issue shared worldwide. The pace and scope of climate change is very hard to predict, so Duskin is focusing on finding solutions to relieve and adapt to climate change, making it a top priority. We also want to note that we have endorsed TCFD recommendations aimed at improving the quality of climate change-related financial information, and to conform with these recommendations we are improving our disclosure of climate change-related information as needed.

	Human resource development policy	Work environment improvement policy
Concept	i. Conduct employee training that instills the corporate philosophy and makes it the foundation for employee conduct. ii. Conduct training that instills the required knowledge and skills that every employee needs to effectively fulfill their roles and responsibilities.	i. Build an environment that enables employees of diverse career and social backgrounds to achieve their full potential. ii. Strive to sustain and promote the health of employees and their families and build an environment that achieves healthy and prosperous employee development.
Major personnel-related measures	Company-wide training system OJT/Off-JT Personal development	Employee treatment system Employee welfare system
	Level-specific training Skill enhancement training Career development training Outside training for selected employees Company-wide training (on management philosophy, etc.) Business-specific training Skill development support (Certification acquisition incentive system, etc.)	New personnel management system (started fiscal year ended March 31, 2023) Career path reevaluation Strengthen career development support Balance evaluations and treatment Take into account impact of transfers Second career assistance system Promote women to management, foreign hires, hiring people with disabilities Balance childcare/caregiving and work Promote work-life balance Promote employee health (Cancer screenings, health awareness, and other health management) Measures to ensure worker safety
Indexes and targets	<ul style="list-style-type: none"> <li>▶ Awareness survey: career fulfillment level over 80% for all ages</li> <li>▶ At least 15 hours per year of training per employee and every employee takes part in training courses</li> </ul>	<ul style="list-style-type: none"> <li>▶ Women in management positions: 13% or higher</li> <li>▶ Male childcare leave: 100%</li> <li>▶ Annual hours worked per employee: 1,800 hours or less</li> </ul>

# Environment

## Climate Change/Energy Consumption/ Pollution, Waste, and Resource Consumption/ Water Use and Water Leakage Reductions/Biodiversity

As part of the Environmental Philosophy and Environmental Policy, the Duskin Group has established its approach to “Climate Change,” “Energy Consumption,” “Pollution, Waste, and Resource Consumption,” “Water Use and Water Leakage Reductions,” and “Biodiversity.”

### Environmental Philosophy

Established in 1998

We, at Duskin, are grateful for the blessings of nature. Working for peace and harmony between humankind and nature, we will continue to take eco-friendly actions grounded upon the principles of our philosophy of Prayerful Management.

### Environmental Policy

Established in 2021

As a company that aims for sustainability, Duskin strives to achieve the joint objective of engaging in sound business activities and environmental conservation in an effort to contribute to the development of a sustainable society.

**1. Reduce waste and effectively utilize resources to help build a recycling-oriented society.**

- Pursue recycling-oriented rental systems
- Reduce food loss and promote food waste recycling
- Promote the 3Rs for plastic containers and packaging and use renewables (effective use of resources)

**2. Tackle climate change to help realize a decarbonized society.**

- Reduce CO<sub>2</sub> emissions
- Expand use of renewable energy

**3. Conserve water resources and biodiversity to help achieve a society in which people and nature coexist.**

- Promote industrial water recycling and water quality conservation
- Promote ecosystem conservation activities
- Manage chemical substances and prevent pollution

**4. Make ongoing improvements through the Environmental Management System to help build a society with a low environmental impact.**

- Develop environmentally friendly products and services
- Management in compliance with the environmental consciousness and improvements required of ISO14001 standard or standards that correspond to this standard
- Develop human resources through environmental training

# Action on Climate Change

The Duskin Group has established its approach to climate change in the following manner.

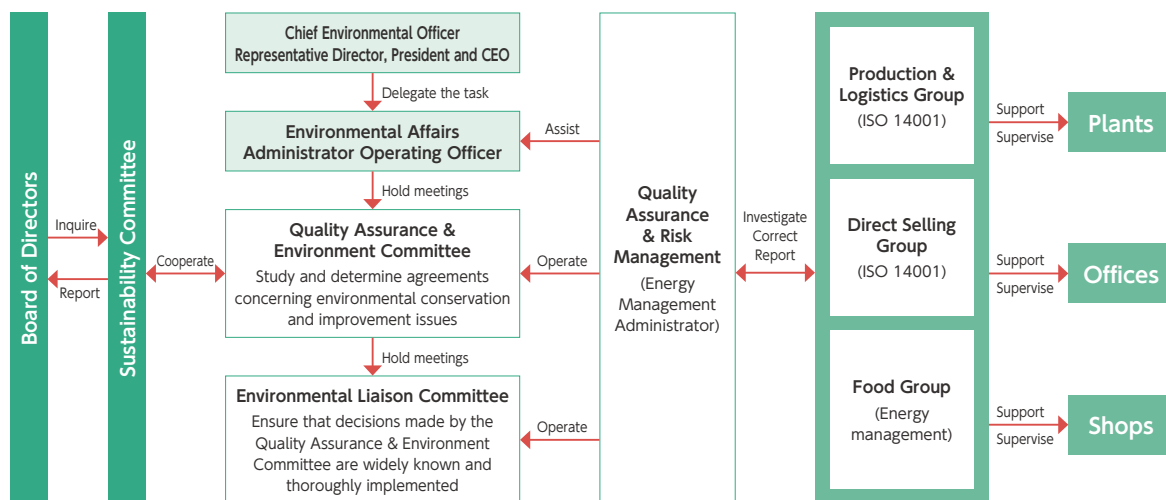
## Basic approach

Duskin positions the risks and opportunities associated with climate change as critical management issues. In order to advance information disclosure based on the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD), we classify and study climate-related risks as risk associated with the transition to a low-carbon economy and risk associated with the physical impacts of climate change.

## Governance

### ● Supervision by the Board of Directors concerning climate-related risk/opportunity, and the administration role in evaluation and management

Duskin In order to evaluate the impacts from climate-related risks and opportunities and integrate them into our business strategy, in 2017 we installed the “Sustainability Committee” under the supervision of the Board of Directors. This committee is chaired by the officer with executive responsibility for sustainability and staffed by Outside Directors, Operating Officers, and Standing Audit and Supervisory Board Members. It meets once per half period to settle on the basic policy concerning climate-related risks and opportunities and important risk and opportunity strategies, as well as to set indexes and targets. Additionally, it is also responsible for considering, deliberating on, evaluating, and improving important action plans, and reports important resolution matters to the Board of Directors. Having the newly established Sustainability Committee link with the central “Quality Assurance & Environment Committee” hub for environment management allows the monitoring of performance based on indexes through an “Environmental Liaison Committee” for nationwide branches. And we are thus checking the progress of targets and plans.



## Strategy

### ● Identifying short, medium, and long-term climate-related risk and opportunity

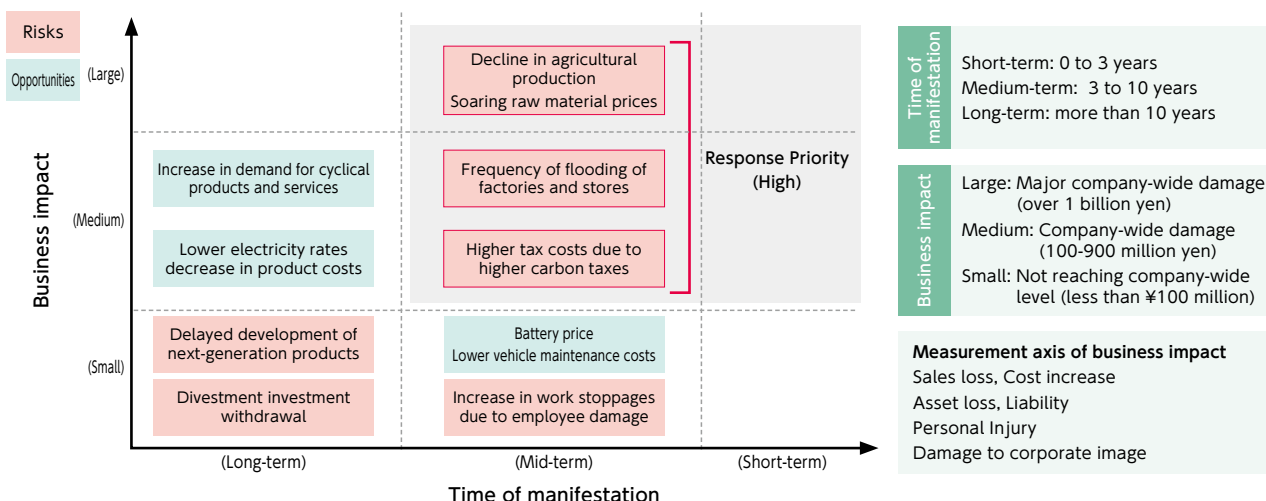
We have identified the following as climate-related risks and opportunities that could potentially have an immense financial or strategic impact on Duskin, with climate-related external environmental changes in mind. By screening the priority level of these risks and opportunities through the two factors of “manifestation period” and “levels of business impact”, we identified three risks that should be the focus of attention currently.

### Climate change-related risks

	Category	External environmental changes	Key drivers	Impact on business	Financial impact
Transition risks	Policy, legal regulations	• Stronger GHG (greenhouse gas) emission regulations	• Higher carbon tax rates	• Higher tax costs	• Higher cost of products and services
	Technologies		• Progress in energy-saving technologies among competitors	• Delayed development of next-generation products (developed through manufacturer tie-ups)	• Lower profits
	Markets and reputation	• Higher market sensitivity to climate change	• Divestment from companies that do not reduce GHG emissions	• Higher GHG emission reduction initiative costs	• Higher capital control and adjustment costs
Physical risks	Acute	• Higher average temperatures	• Larger typhoons • Higher typhoons frequency	• Higher flooding frequency at plants, shops and offices; higher power outage frequency • Procurement and logistics channel disruptions • Increased number of employees standing by at home due to disasters	• Higher recovery costs • Lower sales until recovery
	Chronic	• Higher sea levels • New rainfall patterns			
			• Higher average temperatures	• Lower yields of farm product such as wheat and coffee	• Higher raw material costs

### Climate change-related opportunities

	Category	External environmental changes	Key drivers	Impact on business	Financial impact
Opportunities	Resource efficiency	• More common use of next-generation automobiles	• Lower storage battery prices	• Lower total cost of vehicle maintenance	• Lower costs
	Energy sources	• More common use of renewable energy devices and technology	• Lower electricity costs	• Lower product and service costs	
	Markets	• New consumer preferences	• Greater demand for environmentally responsible products	• Greater demand for circular economy products and services	• Higher profits



### Strategy

● **The impact of climate-related risk/opportunity on business, strategy, and financial planning**

Running climate-related scenario analysis for three high-priority risks we have identified has allowed us to calculate more detailed financial impact amounts. We have formulated response policies for each risk in order to reflect analysis results in Duskin management strategy.

#### The impact of high-priority risks on business and financial planning and response policies

Business risk	Manifestation period	Business impact level	Financial impact (Hundred million yen)	Response policy
Production quantity decrease and raw material price hike for agricultural produce (wheat, coffee, palm oil)	Medium	Large	3.3 - 14	<ul style="list-style-type: none"> <li>• Consultation with suppliers concerning risk sharing and measures</li> <li>• Product development and design that embeds potential for procurement from multiple production locations (Multi-channels for procurement locations)</li> </ul>
Plant and shop flooding frequency	Medium	Medium	5.2 - 9.2	<ul style="list-style-type: none"> <li>• Periodic BCP reviews for quick restoration in disasters</li> <li>• Planned facility investments based on periodic reviews</li> <li>• Periodic disaster training and emergency supply retaining</li> </ul>
Increased taxation costs due to higher carbon taxes	Medium	Medium	1.3 - 4.3	<ul style="list-style-type: none"> <li>• Taxation cost suppression through absolute fulfillment of 2030 environmental target "46% reduction in CO<sub>2</sub> emissions"</li> <li>• Efforts for carbon neutrality by 2050</li> </ul>

## Risk management

### ● Our organizational process for identifying, evaluating, and managing climate-related risks

When formulating strategies concerning climate-related risks and opportunities, the Sustainability Committee works together with the Corporate Planning Division to evaluate the importance level of each risk and opportunity. Risks and opportunities determined by the Board to be important are sent back to the Sustainability Committee, where they undergo a concrete companywide strategy formulation process.

The progress of these strategy-based action plans is managed through a process of receiving reports pertaining to the amount of fuel and energy used in nationwide Duskin Group branches, including franchises. The reports are received by the Sustainability Committee partner body "Quality Assurance & Environment Committee" through the "Environmental Liaison Committee". Reports are made through an internal company system. When large increases or decreases are discovered by comparison to data collected over time, the cause is identified, and appropriate corrective response is employed.

## Indicators and targets

### ● Indexes used in evaluating climate-related risks and opportunities in line with strategy and risk management (Scope 1 and Scope 2 greenhouse gas emissions)

We set the indexes and targets used in evaluating the high-priority risk "Increased tax costs due to higher carbon taxes" as indicated below.

#### ● 2030 Target

- Renewable energy usage percent: 50%
- 46% reduction in Duskin Group branch CO<sub>2</sub> emissions (compared to March 2014)

#### ● CO<sub>2</sub> emissions (unit: t-CO<sub>2</sub>)

<https://www.duskin.co.jp/english/sus/ecology/savingenergytcfd/>

Duskin has endorsed the Task Force on Climate-related Financial Disclosures (TCFD) established by the Financial Stability Board (FSB). Along with analyzing the risks and opportunities posed by climate change, Duskin will properly disclose climate change-related information and contribute to building a sustainable society.



## Helping to Build a Recycling-oriented Society

The Duskin Group has established its approach to building a recycling-oriented society in the following manner.

### Basic approach

The cleaning utensil rental systems that Duskin has successfully popularized in Japan value things based on a "repeated use, shared use, reduction of needless waste and disposal" business approach. Duskin's rental system enables effective environmental management over the entire lifecycle of the product. Along with an effort to make effective use of limited resources, Duskin promotes an environmentally conscious business operation, from product development to reuse, recycling, and disposal after use.

### Duskin's Environmental Policy Statement

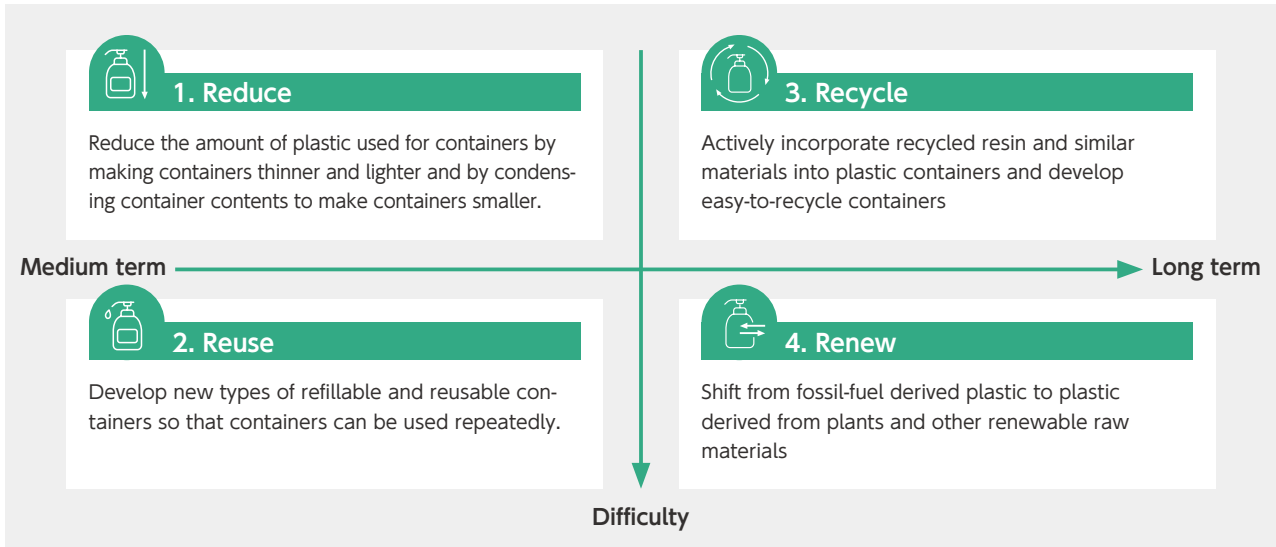
Duskin started its business by renting out cleaning tools. It has always promoted the belief that things should be used to their fullest extent or to the end of their useful lives. This philosophy conserves natural resources, and protects Mother Earth. Based on this belief, Duskin will review its business activities and all phases of the life cycle of its products from product development to processing, delivery and recycling or disposal after the end of their useful lives with a focus on repeated use, shared use, reduction of needless waste and disposal, and will further promote environmental initiatives. Along with the philosophy of "Sowing the Seeds of Joy," Duskin will endeavor to enhance its ecological preservation initiatives through building upon simple and familiar actions for the improvement of the future for all.



## Reducing Container and Packaging Plastic

### Basic approach

As a source of ocean garbage and other pollution, plastic has a major impact on the environment and on daily life. Duskin implements the following methods for handling plastic materials. These methods contribute to achieving a sustainable society by using resources effectively and by reducing environmental burden throughout the entire lifecycle of the plastic containers and packaging that we use.



## Conservation of Water Resources, and Water Risk

The Duskin Group has established its approach to water resources and water risk in the following manner.

### Basic approach

As a consequence of climate change, deforestation, and population and economic growth in emerging nations and developing countries, water shortages are growing more serious on a global scale. This presents the risk of negative impacts on business continuity for companies, so reducing water use and reusing water is important.

Although Japan is not yet faced with chronic water shortages, this issue as well as other water-related problems such as water pollution are not something the Duskin Group can ignore.

Given this level of environmental awareness, Duskin has continued to pass down the concept of "Return what we borrow from nature to its original state" since our founding as our basic philosophy for conserving water resources. We therefore continue to focus our efforts on effective use of water resources and the preservation of water quality.

### Water risk

The Duskin Group believes it is important to ensure all production facilities and the entire value chain have access to a sufficient amount of water resources in promoting and ensuring the continuity of its businesses.

Several potential water-related risks include physical risk, regulatory risk, and reputational risk, each of which is attracting greater attention around the world.

The Duskin Group strives to discover any potential risks at its production and logistic facilities and the Duskin Research & Development Center that may affect its businesses, as well as the impacts of these on businesses in which physical, regulatory, and reputational risks are factors, such as water shortages, water quality deterioration, wastewater quality and volume regulations, and efficient use of water. The Duskin Group conducts analyses based on the results of these efforts.

## Water risk factors and major impacts

Risk factors	Major impacts
Water shortages	Decline in research and production activities in the event of water supply disruptions and restrictions
Water quality deterioration	Higher water purification costs
Flooding, storm surges, torrential rains	Inundation of equipment due to river flooding
Fully mandatory regulations regarding greater water efficiency and recycling	Higher cost of equipment installation due to fully mandatory use of recycled water
Stricter regulations for wastewater quality and volumes	Higher costs due to increased sewage fees Higher costs of equipment installation due to stricter wastewater quality regulations
Seasonal and interannual fluctuations in water supplies	Impact on stable operations due to fluctuations
Increasing water prices	Higher operational costs due to increased water prices
Local communities	Need to address land subsidence due to groundwater pumping

## Supplier procurement policy on the environment

The Duskin Group has established its approach to supplier procurement in relation to the environment within the Procurement Policy, Basic Policy on Sustainable Procurement, and Green Purchasing Guidelines.

### Purchasing Policy

#### Purchasing and Logistics Management Rules (Article 4)

7. Strive to better promote prioritized purchasing of goods with a low environmental impact (green procurement) and to build a resource recycling-oriented society in cooperation with suppliers.

### Green Purchasing Guidelines

#### 3. Basic approach to green purchasing

Fully consider necessity and the environment in addition to quality and price to ensure products with the lowest possible environmental impact are purchased.

#### Items to consider at the time of purchase (consideration of the entire product life cycle)

- (1) Use and emissions of toxic substances (exhaust gas, heavy metals, freon, etc.) have been reduced
- (2) Products realize resource and energy savings
- (3) Products use wood and other renewable resources in a responsible manner
- (4) Products can be used long-term
- (5) Products are reused and recycled
- (6) Products are made from renewable materials
- (7) Products are easy to treat and dispose of in an appropriate manner

### Basic Policy on Sustainable Procurement

#### 4. Consideration of the global environment

Duskin engages in procurement activities that consider conservation of the global environment in line with the Duskin Environmental Policy.

# Social

## Employment and Work Environment/ Human Resource Development/Work-Life Balance/ Diversity (Diversification and Equal Opportunity)/ Labor Safety and Health/Health Support and Promotion

The Duskin Group has established its approach to “Employment and Work Environment,” “Human Resource Development,” “Work-Life Balance,” “Diversity (diversification and equal opportunity),” “Labor Safety and Health,” and “Health Support and Promotion.”

### Employment and Work Environment Basic Policy

To keep our company innovative, it is important that our employees work with vitality and motivation. Duskin aggressively promotes highly skilled and ambitious talent and creates an environment where they can fully manifest their ability and experience.

This policy is defined in the Duskin Code of Conduct.

### Human Resource Development Basic Policy

At Duskin, “people” are at the core of all services and products. We nurture our people to support each other and strive for personal growth; they not only develop knowledge and skills, but also compassionate hearts.

Moreover, Duskin offers various types of education and training to develop personnel to fully understand the philosophy of Prayerful Management and reflect it in their daily business practices. We conduct level-specific training for employees, including new hires, to teach the knowledge and skills required to effectively perform their duties; we also focus on training Area Managers, who support our franchise owners and energize the franchise network. In addition, we encourage employees to develop themselves through attaining publicly recognized qualifications and taking correspondence courses.

### Work-Life Balance Basic Policy

Duskin strives to provide a workplace environment that maintains employee work-life balance and enables employees to realize the full potential of their individual abilities, thereby boosting their motivation and providing a sense of accomplishment and satisfaction. Along with establishing employment environments that seek to balance work with child-rearing for this purpose, we also formulate and implement action plans as part of our efforts to set down various working conditions.

This policy is defined in the Duskin Code of Conduct.

### Diversity Basic Policy

We believe that employees of various career and social backgrounds (sex, age, nationality, and lifestyle) who respect one another and who use their abilities to the fullest are the most effective in response to a constantly changing business environment and ever more diverse customer needs. We also believe that employee diversity creates new value and excellence. Along with formalizing this philosophy in the Duskin Code of Conduct, we have established hiring diversity targets for the rate of female employees in managerial positions, employees from abroad and employees with disabilities.



## Labor Safety and Health Basic Policy

We strive to maintain and improve safe, healthy workplace environments, and conduct employee training on safety as necessary for the purpose of ensuring that employees are able to use their abilities to the fullest and to achieve zero work-related accidents.

Moreover, in order to prevent work-related accidents, we have prepared manuals based on the Guidelines on Occupational Safety and Health Management Systems, published by the Ministry of Health, Labour and Welfare and also focus our efforts on taking swift action in the rare event of a work-related accident and on preparing proposals to prevent recurrence of such.

## Health Support and Promotion Basic Policy

We encourage and help our employees and their families to maintain and improve their well-being to lead their lives to their fullest potential as reflected in the philosophy of Prayerful Management. We have declared our commitment to health-focused management, through which we will support the health of our employees and the sound development of the company to sow the seeds of joy in society.

In order to achieve this objective, we have established the following five priority initiative themes, and engage in these through a tripartite structure composed of our business locations (company), health insurance society, and labor union (employee representative). Based on this declaration, we work on Health and Productivity Management by promoting health through a PDCA cycle while further developing each employee's health literacy.

### Duskin Health-Focused Management Declaration

#### For Happiness of Employees

Duskin will encourage and help our employees and their families to maintain and improve their well-being to lead their lives to their fullest potential as reflected in the philosophy of Prayerful Management. We hereby declare our commitment to health-focused management, through which we will support the health of our employees and the sound development of the company to sow the seeds of joy in society.

# Human Rights Policy/Basic Labor Rights Policy/ Policy on Preventing Child Labor/ Policy on Preventing Forced Labor/Non-discrimination Policy

The Duskin Group has established its approach to human rights within the Duskin Code of Conduct and the Basic Policy Regarding Respect for Human Rights.

## Duskin Code of Conduct

### Code of Conduct 6: Duskin and us (our employees)

#### 1. Respect human rights

We pay due respect to one another, so that each one of us can develop our individuality and abilities through work. We protect the human rights of employees as guaranteed by the Constitution of Japan, Labor Standards Act, and other laws and ordinances. What is more, we endeavor to create an open corporate culture that lets each one of us adequately reflect our opinions in our work.

#### 2. Evaluate and treat our employees with fairness

As employees, we shall be evaluated and treated with fairness at workplaces, and our diverse ways of thinking and values shall be respected. We shall not be subject to any discrimination in evaluations, promotions or other treatment with respect of gender, age, nationality, human rights, belief, religion, or physical disability.

#### 3. Eliminate the propensity to divide roles by gender according to preconceived ideas

We proactively promote participation by female employees in decision making at work, and strive to eliminate the propensity to divide roles by gender according to preconceived ideas. At the same time, we set specific targets and accordingly drive improvements in our work environment and systems to help female employees to fully demonstrate their abilities.

#### 11. Eliminate harassment

We take the utmost care not to sexually harass others (sexual harassment) or harass someone positioned under us by abusing our power over the person (power harassment).

## Basic Policy Regarding Respect for Human Rights

The Duskin Code of Conduct, which indicates our shared values, raises "Respect human rights" as the first item under "Duskin and us." This item clearly articulates that the spirit of respecting human rights will underlie every corporate activity. We have therefore established a human rights policy to advance these human rights initiatives and to supplement the Duskin Code of Conduct.

#### 1. Support for international norms

We support and respect international norms regarding human rights, including the International Bill of Human Rights (Universal Declaration of Human Rights, International Covenants on Human Rights) and the International Labor Organization's (ILO's) Declaration on Fundamental Principles and Rights at Work. Moreover, we engage in business activities based on the United Nations' Guiding Principles on Business and Human Rights, and comply with the related laws and ordinances in the countries and regions where we do business.

#### 2. Respect for basic labor rights

We respect the basic labor rights of freedom of association, the right of workers to organize, and collective bargaining rights, among others.

#### 3. Prevention of forced labor and child labor

We do not accept any form of forced labor or child labor in the supply chain.

#### 4. Elimination of discrimination

We will eliminate discrimination based on race, nationality, physical appearance, language, gender, age, sexual orientation, religion, political belief, disability, medical history, and social standing, among others.

#### 5. Rewarding workplace environments

We strive to create rewarding workplace environments by complying with minimum wage standards, reducing long working hours, and eliminating harassment, as well as by considering the safety of employees along with their physical and mental health.

#### 6. Human rights training and educational initiatives

We engage in educational activities to deepen a proper understanding and awareness of human rights, and promote initiatives that integrate these activities into our corporate culture.

#### 7. Human rights due diligence

We identify and prevent any negative impacts on human rights that arise from our business activities, and will implement a series of procedures to mitigate and avoid such negative impacts.

# Sustainable Procurement Policy

The Duskin Group has established its approach to sustainable procurement within the Duskin Code of Conduct and the Basic Policy on Sustainable Procurement.

## Duskin Code of Conduct

### Code of Conduct 4: With respect to our suppliers

#### 1. Comply with laws and ordinances when conducting business transactions

We fully understand the Act on Prohibition of Private Monopolization and Maintenance of Fair Trade, Act against Delay in Payment of Subcontract Proceeds, etc. to Subcontractors and other relevant laws and ordinances and maintain fairness in all transactions in order to retain our relationships of trust with suppliers.

#### 2. Request compliance from suppliers

We require our suppliers to strictly observe all relevant laws and ordinances and enact stringent safety management to ensure that we only deliver safe and reliable products and services to consumers and our customers.

#### 3. Enter contract-stipulated relationships on an equal footing

We only conclude fair contracts with suppliers after fully negotiating the conditions of business with them on free and equal footing.

#### 4. Apply impartial standards and proper procedures

We only make final decisions on selecting suppliers and continuing business relationships by applying impartial standards for price, quality and delivery time, and through proper procedures. We shall never establish or maintain any relationships with any companies, organizations or individuals who engage in anti-social behavior or activities.

#### 5. Maintain proper relationships with suppliers

We build up relationships of trust with suppliers only through honest communication with them in the context of business. We, and our family members, will never accept, offer or demand any entertainment, wining and dining, or gifts that exceed the bounds of social commonsense to or from suppliers.

#### 6. Respect international rules and adhere to local laws and ordinances

In doing business overseas, we not only strictly observe international rules and local laws and ordinances, we also pay due respect to local cultures and customs in order to carry out business activities based on mutual trust. At the same time, our management seeks, through engaging in international business activities, to contribute to greater social richness of those countries and regions, in addition to pursuing our corporate profitability.

## Basic Policy on Sustainable Procurement

Along with adhering to the Duskin Code of Conduct (compliance), together with our suppliers we engage in procurement activities that fulfill the social responsibilities of human rights, labor, and global environmental conservation in order to contribute to the achievement of a sustainable society.

#### 1. Compliance with laws and ordinances, and respect for international norms

We comply with the laws and ordinances of each country and region, and engage in fair and equitable procurement activities that respect international codes of conduct.

#### 2. Consideration of human rights, labor, and health and safety

In accordance with the Basic Policy Regarding Respect for Human Rights (respect for basic labor rights, prevention of forced labor and child labor, elimination of discrimination, comfortable workplace environments, human rights training and educational initiatives), we engage in procurement activities that consider working environments, health and safety.

#### 3. Securing of quality and safety

In accordance with our Quality Policy, we engage in procurement activities that aim to secure a high level of quality, safety and reliability based upon the optimal standards for quality, cost and supply.

#### 4. Consideration of the global environment

Duskin engages in procurement activities that consider conservation of the global environment in line with the Duskin Environmental Policy (reduction of waste, effective use of resources, action on climate change, including CO<sub>2</sub> emissions reductions, conservation of water resources and biodiversity, and ongoing improvements through the Environmental Management System).

#### 5. Observation of information security

We engage in procurement activities that strictly control confidential information and personal information.

## Quality Policy

The Duskin Group has established its approach to quality in the following manner.

### Duskin Code of Conduct

#### Code of Conduct 1: With respect to consumers and our customers

**1. Provide products and services that are safe, reliable and environmentally friendly**

We place the highest priority on safety throughout all processes involving our products and services (research, development, purchasing, manufacturing, distribution, use by customers and disposal). This is why we have established and maintain a robust quality assurance system and endeavor to continually reduce our environmental impact, all with a strong sense of responsibility. At the same time, we strive to always hold accurate information about the conditions of our suppliers who are our partners to accordingly cooperate with them in their quality assurance and safety control activities, and respond appropriately to changes in conditions. This is to ensure that products and services we deliver to consumers and our customers are safe and high in quality.

**6. Respect the opinions of consumers and our customers**

We strive to accurately understand the complaints, opinions and requests of consumers and our customers and respond swiftly and sincerely to them. To this end, we endeavor to enhance our customer contact points and communication system, while at the same time developing and improving products and services by making the most of the consumer/customer feedback.

**8. Disclose information promptly and accurately and serve consumers and our customers with integrity**

Whenever a defect is detected in one of our products or services, we will respond swiftly according to the judgment of the top management. If there is concern that the problem will inconvenience consumers and our customers, we will disclose the facts to them promptly and accurately, and serve them with integrity.

### Quality Policy

Duskin delivers safe, enjoyable and environmentally friendly products and services.

1. We place the highest priority on safety throughout all processes involving our products and services (research, development, purchasing, manufacturing, distribution, use by customers and disposal).
2. We reduce the negative impacts on the environment when producing our products and providing our services.
3. We listen attentively to our customers and consumers, and reflect their voices in our products and services.
4. We comply with all laws, regulations and in-house rules, to adhere to our commitment to conduct quality assurance activities.

## Research & Development Policy

The Duskin Group has established its approach to research and development in the following manner.

### Research & Development Policy

We take a consumer-first approach to research and development in the field of cleaning and hygiene. Our customer-first R&D approach is reflected in the following five pledges aimed at providing communities with healthy and comfortable lifestyles.

1. We determine priorities for research and development by identifying social trends and needs in residential markets and analyzing customer issues and concerns.
2. We conduct research and technological development in terms of novelty, inventiveness and originality.
3. We develop products that can ensure safety and reliability for society, people and nature.
4. We create products with resource-saving raw materials that contribute to environmental conservation.
5. We continuously improve products after launch to provide consumers with optimal functionality that satisfies their expectations.

## Policy on Responsible Advertising and Marketing

The Duskin Group has established its approach to responsible advertising and marketing within the Duskin Code of Conduct and the Guidelines for Producing Advertising and Promotional Materials, etc.

### Duskin Code of Conduct

**Code of Conduct 1: With respect to consumers and our customers**

**3. Label and provide adequate explanation**

We are constantly deepening our knowledge about our work, including the content and handling of our products and services. Through doing so, we provide accurate, easy-to-understand labeling and detailed, suitable explanations to prevent misunderstanding on the part of consumers and our customers.

### Guidelines for Producing Advertising and Promotional Materials, etc.

**1. Purpose of guideline formulation**

When providing products and services to consumers, advertising, promotional materials and other display items are used to communicate information that allows consumers to make a judgement for selecting among these. For the purpose of ensuring that errors within these display items, etc., do not harm the interests of our customers, we formulate basic policies for producing advertising and promotional materials, etc., as a set of guidelines based on the Quality Management Rules.

**5. Basic Policy on Producing Advertising and Promotional Materials**

The business division that produces the advertising and promotional materials, etc., takes responsibility for producing and confirming each item, while the corporate office divisions double-check each item before finalizing the content. Expressions and wording regarding products and services as well as supporting documents require approval before being used. Promotional events and other campaigns use contents for which legal confirmation has been obtained in advance.

## Policy on Local and Social Contributions

The Duskin Group has established its approach to local and social contributions in the following manner.

### Duskin Code of Conduct

**Code of Conduct 2: With respect to society**

**4. Contribute to society**

We strive to ensure that our corporate activities are in harmony with both local communities and society as a whole, and proactively participate in corporate social responsibility (CSR) projects.

### Policy on Local and Social Contributions

Social contribution activities must be conducted in a sustained manner given that transient initiatives, conversely, hold the potential to harm the trust of society. We therefore engage in social contribution activities based on the concept of “good for three sides (namely the buyer, seller, and the public).”

**1. Activity scope**

We have defined “coexistence with communities,” “fostering of future generations,” and “environmental conservation” as the priority areas within our activity scope, and practice social contribution activities throughout the Duskin Group, including our franchisees.

**2. Relationship with our core business**

We prioritize those initiatives that are sustainable and that benefit our core business.

**3. Practice through cooperation and collaboration**

We value connections between people and partnerships with local communities.

# Governance

## Basic Approach to Corporate Governance

The Duskin Group positions the strengthening of corporate governance as one of its highest priorities in order to respond to the expectations of various stakeholders, increase corporate value over the medium to long term, and achieve sustainable growth. The Group is further bolstering its structure, organization and systems to establish a management framework that can swiftly and precisely respond to changes in the business environment and also to ensure sound and transparent management. The Group places compliance at the center of all of its activities to continuously improve its corporate value.

Corporate Governance Report (disclosed on the Tokyo Stock Exchange) (Japanese version only)  
<https://www.duskin.co.jp/ir/governance/corporate/pdf/governance.pdf>

## Basic Policy for the Internal Control System

The Duskin Corporate Group places Unifying Business and Morals at the heart of its business management. The Group has formulated the Code of Conduct Statement to serve as a compass for the realization of its Management Philosophy as well as the Code of Conduct that serves as concrete standards of conduct for its business operations.

### 1. Basic policy on business operations

Duskin and its subsidiaries (hereinafter, the “Duskin Corporate Group”) places Unifying Business and Morals at the heart of its business management. The Group has formulated the following Code of Conduct Statement to serve as a compass for the realization of its Management Philosophy as well as the Code of Conduct that serves as concrete standards of conduct for its business operations.

#### Code of Conduct Statement

Aiming to be a “trustworthy and reliable company”

1. We always think of customers in everything we do.
2. We observe the law in all that we do.
3. We are ethical in all our actions.
4. We take our pride in everything we do.

### 2. Systems to ensure that the activities of the Board of Directors and employees of the Duskin Corporate Group conform to laws, ordinances and the Group’s Articles of Incorporation

3. Systems for the storage and management of information regarding the execution of duties by the Board of Directors of the Duskin Corporate Group
4. Regulations and systems relating to managing the risk of loss of the Duskin Corporate Group
5. Systems to ensure the efficiency of the Board of Directors of the Duskin Corporate Group in the execution of their duties
6. Systems to ensure the appropriateness of the business operations of the Duskin Corporate Group
7. Systems to ensure the reliability of financial reports
8. Matters related to ensuring the independence of staff assisting Audit and Supervisory Board Members and the effectiveness of instructions given to these staff members
9. Systems for reporting to Audit and Supervisory Board Members from the Board of Directors, Audit and Supervisory Board Members, employees of the Duskin Corporate Group or other relevant individuals
10. Systems to ensure the audits by Audit and Supervisory Board Members are conducted effectively

## Basic Capital Policies

Aiming to achieve sustainable growth and medium- and long-term improvement of corporate value, Duskin promotes the three basic policies of “improving capital efficiency”, “maintaining a solid financial base” and “ensuring shareholder returns” in a balanced manner.

### Improving capital efficiency

By preferentially allocating internal reserves to growth investments and thus establishing new business bases, we seek to improve our capital efficiency.

Before making investment decisions, we carefully examine the efficiency and recovery potential of each investment case.

### Maintaining a solid financial base

By improving the power of our existing businesses in generating steady cash flows, we will enable continuous growth investments. At the same time, we will maintain the solid financial base we have established in the past, by always placing priority on financial soundness.

In the event of an unexpected need, we will procure funds in financial and capital markets by selecting a possible method that has favorable conditions for Duskin.

### Ensuring shareholder returns

We have set out our basic dividend policy of distributing a portion of the profit based on our performance. This dividend policy is based on our deliberations of balancing investments in sustainable growth and higher corporate value while securing financial soundness against potential risks. The annual dividend payout is based on a consolidated dividend payout ratio of 60% or a dividend on equity (DOE) of 2.5%, whichever amount is higher. Under this policy, we will continue to consistently pay stable cash dividends. Moreover, we will flexibly purchase treasury shares in a manner that reflects the market environment and cash flows, with the aim of increasing shareholder value and ROE.

## Policy on Cross-shareholdings

### Policy on cross-shareholdings

The policy with regard to cross-shareholdings is for the company to hold a suitable number of shares only when there is a fair reason for owning these shares. Investments in stocks for which there is no fair reason for ownership are reduced or eliminated following appropriate dialogue with the companies concerned.

### Verification regarding retention of cross-shareholdings

Every year, the Duskin Board of Directors determines if the ownership of each cross-shareholding is proper or not. Decisions are based on the need for each cross-shareholding regarding business activities, such as business alliances, maintaining and strengthening business relationships, Duskin’s cost of capital, share price movements and other factors.

### Execution of voting rights

When executing voting rights, we closely examine the details of the matter at hand and judge whether the matter contributes to stronger corporate governance and greater shareholder value for the companies concerned before executing our voting rights in an appropriate manner. For matters that prompt questions from the perspective of shareholder value, we hold dialogues with the companies concerned as necessary before executing our voting rights.

## Disclosure Policy

### Basic Policy on Information Disclosure

In aims of being a trusted and responsible company, Duskin established the Duskin Code of Conduct as a guideline for employees to take responsible action toward society. This Code of Conduct outlines the ideal image to be followed by the company and employees and declares Duskin's commitment to this ideal.

Against this backdrop, Duskin will strive to actively disclose information in a timely and fair manner in order to enhance the transparency of management, promote an understanding of the company among shareholders, investors, and all other stakeholders, and acquire accurate evaluations.

## Risk Management

The Duskin Corporate Group employs a proactive approach to risk management. The Group assesses possible risks and devises countermeasures so as to minimize or avoid damages that could occur in the event a risk should materialize.

### Risk Countermeasures

Duskin has formulated Basic Rules on Risk Management. These rules designate the risk management department and person in charge of risk management. At our subsidiaries, we name risk management supervisors for each company in accordance with its size, types of business activities, and other characteristics. We conduct risk management in a consolidated, comprehensive manner.

Duskin has a Risk Management Committee, as an advisory body for the Board of Directors. It discusses and reports on Duskin's risk management annual plans, the causes of the risks that have occurred and the measures to be taken to counter them, the response to natural disasters and the business continuity plan (BCP). In the event of an incident that may have a major impact on Duskin Group, a response office will be established.

## Compliance

At Duskin, "compliance" means we are committed to "complying with what is expected to meet others' wishes." Everyone at the Duskin Group upholds the Duskin Code of Conduct in all daily business activities to gain the trust of society and consumers.

### Basic Policy and Framework

At Duskin, "compliance" means we are committed to "complying with what is expected to meet others' wishes." Accordingly, we formulated the Duskin Code of Conduct that reflects the numerous opinions we received during discussions with all officers and employees (including part-timers).

Following the Code of Conduct is synonymous with practicing our philosophy of Prayerful Management in our business activities. Sowing the Seeds of Joy within people's hearts, we are committed to being a responsible company to gain more trust from consumers and society, as expressed in the Code of Conduct.

### The third edition of Duskin Code of Conduct

- What is "compliance"?/Code of Conduct Statement P.1-P.2
- The Four Self-check Questions/Hotline Contact Information P.3-P.4
- Code of Conduct 1: With respect to consumers and our customers P.5-P.8
- Code of Conduct 2: With respect to society P.9-P.10
- Code of Conduct 3: With respect to our shareholders and investors P.11-P.12
- Code of Conduct 4: With respect to our suppliers P.13-P.14
- Code of Conduct 5: With respect to members of the Duskin Group and franchisees P.15-P.16
- Code of Conduct 6: Duskin and us P.17-P.20





# Anti-corruption Policy

The Duskin Group has set forth “act in accordance with the law and social commonsense”, “cope with anti-social forces” and “maintain sound relationships with the government” in the Duskin Code of Conduct, and strives to promote prohibition against bribery, including bribery related to public officers. In order to supplement the Duskin Code of Conduct, Duskin has also established the Basic Policy on Bribery. Compliance training and other initiatives are held to help raise ethical awareness among employees.

## Duskin Code of Conduct

### Code of Conduct 2: With respect to society

#### 5. Cope with anti-social forces

We will never give in to unreasonable pressure or financial or other demands placed on us by anti-social forces or organizations. At the same time, we will never have any relationships that could be misunderstood by society as an immoral exchange.

#### 6. Maintain sound relationships with the government

Our relationships with government agencies and employees shall always comply with relevant laws, ordinances and government rules. We never offer cash or other gifts to them, nor entertain them.

### Code of Conduct 4: With respect to our suppliers

#### 5. Maintain proper relationships with suppliers

We only make final decisions on selecting suppliers and continuing business relationships by applying impartial standards for price, quality, and delivery time, and through proper procedures.

### Code of Conduct 6: Duskin and us

#### 6. Make judgments and take action based on laws, ordinances and rules

We always make judgements and take action based on laws, ordinances, company rules and other relevant regulations. We will even refuse to obey work orders that do not comply with such laws and regulations. Furthermore, if a superior or colleague tries to force us to commit any wrongdoing, or if we notice any wrongdoing that cannot be resolved within our workplace, we will report it to the in-house consultant or hotline. We pay due respect to the copyrights, patents, knowhow and other property owned by other people and companies, and take utmost care not to violate them. In using social media, we act in an appropriate manner as Duskin employees in accordance with guidelines.

## Basic Policy on Bribery

### 1. Prohibition of bribery

We do not give, offer or promise bribes to any person, neither directly nor indirectly, and do not accept bribes in any form.

### 2. Bribery prevention structure and risk management

We strive to fairly and equitably operate divisions responsible for compliance and an internal reporting hotline. We also conduct training sessions for officers and employees as well as operate monitoring systems through internal auditing. Moreover, we evaluate the effectiveness of the bribery prevention structure on an ongoing basis and make improvements as necessary.

### 3. Payment record archives

Under an appropriate internal control system, we keep accurate records of account books based on facts. Payment records shall be archived in an appropriate manner.

### 4. Discipline

In the event that an officer or employee has been discovered to have violated this policy, we will take strict disciplinary action based on our employment regulations and so forth.