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(Translation)

(Code No.: 4665)

June 1, 2018

To Shareholders

Teruji Yamamura President & CEO Duskin Co., Ltd. 1-33 Toyotsu-cho, Suita-shi, Osaka 564-0051 JAPAN

Notice of the 56th Annual General Meeting of Shareholders

The 56th Annual General Meeting of Shareholders will be held as indicated below under the heading of "Details of the Meeting" and your attendance is cordially requested.

If you are unable to attend on this date, you may exercise your voting rights either in writing or via electronic format (Internet). In this case, you are requested to carefully review the Reference Material for the Annual General Meeting of Shareholders, attached hereto, and exercise your voting rights by 5:00 pm on Wednesday, June 20, 2018.

Details of the Meeting

1: Date and Time: 10:00 am on Thursday, June 21, 2018

(The reception is scheduled to start at 9:00 am.)

2: Venue: Main Hall, Osaka International Convention Center 5th Floor

5-3-51 Nakanoshima, Kita-ku, Osaka, Japan

3: Purpose of the Shareholders' Meeting

Items to be reported

- Presentation of the business report, the Consolidated Financial Statements for Fiscal 2017 (April 1, 2017 to March 31, 2018) and Result on Consolidated Financial Statement Auditing Report by Accounting Auditors and the Audit & Supervisory Board
- 2. Presentation of the business performance, Fiscal 2017 (April 1, 2017 to March 31, 2018)

Matters to be resolved

Proposal 1: Proposal for Appropriation of Retained Earnings

Proposal 2: Partial Amendments to the Articles of Incorporation

Proposal 3: Election of Nine (9) Members of the Board of Directors

Proposal 4: Election of One (1) Member of the Audit & Supervisory Board

Proposal 5: Amendment of Remuneration for Directors

4: Matters concerning exercise of voting rights

(1) When multiple votes are cast through Internet, the final vote will be considered to be the intended

official vote.

(2) When multiple votes are cast on Internet and by proxy card, regardless of the time of the received

votes, vote on Internet will be considered to be the intended effective vote.

(3) Shareholders may vote their shares by proxy by naming another shareholder who holds voting

rights to attend the shareholders meeting and act as the proxy. In this case, the proxy must submit

proof of identity.

5: Matters concerning materials annexed to this notice and reference materials for the Annual

General Meeting of Shareholders

(1) The following matters have been posted on the corporate website (Japanese version only) and are

therefore omitted from the materials annexed to this Notice pursuant to relevant laws and Article

17 of the Company's Articles of Incorporation:

1) Necessary systems to ensure appropriate execution of operations and its operational status

2) Basic Policies related to the Company's Ownership Control

3) The notes to the consolidated financial statements; and

4) The notes to the nonconsolidated financial statements

Audit & Supervisory Board Members audit the business report, consolidated and

nonconsolidated financial statements attached to this Notice of convocation, and documents 1)

to 4) as stated above. The Accounting Auditor audits the consolidated and nonconsolidated

financial statements attached to this Notice of convocation, and documents 3) to 4) stated above.

(2) If amendments are made to the Shareholders' Meeting reference materials, the business report,

or the consolidated and non-consolidated financial statements, the amended contents will be

posted immediately on the corporate website (Japanese version only).

Our corporate website: http://www.duskin.co.jp/ir/

When attending the Meeting in person, please present the enclosed voting form at the reception. Please

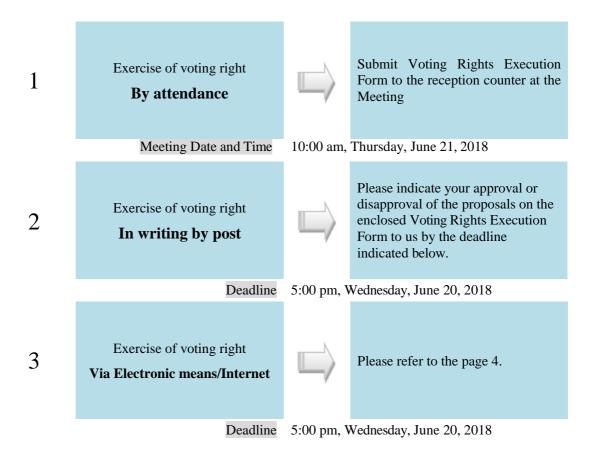
note that only shareholders are entitled to attend the Meeting.

Please bring this copy of the proxy statement to the Meeting to save resources.

2

Exercise of Voting Right

Voting rights may be exercised by attendance, in writing or via electronic means.



The convocation notice accessible by smartphones

Shareholders can exercise their voting rights by scanning the QR code below to access the web site stated on page 4 (Japanese version only).

http://p.sokai.jp/4665/



* QR code is a registered trademark of DENSO WAVE INCORPORATED.

For Institutional Investors	Institutional shareholders who have applied in advance to the ICJ Proxy e-Voting Platform Service (the Platform Service) offered by
	ICJ Inc. are entitled to use the Platform Service to submit their votes.
	(Japanese version only)

If you wish to vote over the Internet, please follow the instructions below.

1. Voting over the Internet

Voting over the Internet can only be accomplished by accessing the site designated for this purpose by Duskin (Japanese version only).

Voting site: http://www.web54.net

2. Voting validity

- 1) Please note that voting over the Internet requires the voting code and password printed on the Proxy Card and follow the instructions on the site.
- 2) The deadline is 5:00 pm, Wednesday, June 20, 2018.
- 3) When multiple votes are cast on Internet, the last vote will be considered to be the intended official vote.
- 4) When multiple votes are cast on Internet and by proxy card, regardless of the time of the received votes, vote on Internet will be considered to be the intended effective vote.
- 5) Please note that using Internet may incur cost such as connection fee, and such cost will be borne by the shareholders.

3. The voting password

- 1) Please note that voting password is material information for identification, and Duskin will not respond to the enquiries regarding the password.
- 2) Password will expire after certain number of unsuccessful tries. Follow guidance on the screen to apply for reissuance of password.

Please contact the offices below if you have any questions:

Questions for operating personal computers:

Dedicated line for the service The Sumitomo Mitsui Trust Bank, Limited Transfer Agent Web Support

Phone: 0120-652-031

9:00 - 21:00

Other inquiries:

Transfer Agent Office The Sumitomo Mitsui Trust Bank, Limited

Phone: 0120-782-031

9:00 - 17:00

Excluding Saturday, Sunday and Holidays

= Reference Material =

Proposal 1: Proposal for Appropriation of Retained Earnings

Duskin considers the return to shareholders one of the most important priorities and the payment of continuous distributions of earnings is basic to how we organize and manage our businesses. After securing internal capital resources required for operations, business plans and sound business management, we have determined that the year-end dividend should be 20 yen per share, the same amount as one year earlier.

(1) Type of dividend: cash

(2) Particulars and amount of the dividends

20 yen per share of common stock

Total amount of dividends: 1,068,891,220 yen (funds for the dividends: retained earnings)

Duskin paid an interim dividend of 20 yen per share. The full-year dividend is to total 40 yen per share.

(3) The effective date of the dividends: June 22, 2018

Proposal 2: Partial Amendments to the Articles of Incorporation

1. Reasons for the Amendments

- (1) In April 2018, Duskin introduced the Operating Officer system to enable the Board of Directors to speed up decision-making, reinforce supervisory functions, and clarify roles and responsibilities in business operations for sound and efficient management.
 - Along with the introduction of the new system, it is proposed to make necessary changes to the present Articles of Incorporation in order to:
 - I. Decrease the maximum number of Directors to ensure efficient management by adopting the Operating Officer system (Amended Article 19); and
 - II. Remove the stipulation on Directors with Special Titles and newly establish an article on Operating Officers and Operating Officers with Special Titles (Amended Articles 26 and 27).
- (2) It is proposed to allow a Director who is designated by the Board of Directors to act as a convener and chairperson at any general meeting of shareholders and any Board of Directors meeting. The purpose of these amendments is to ensure more flexible operation of general meetings of shareholders and Board of Directors meetings (Amended Articles 13, 15, 22, and 24).

2. Proposed Amendments

The proposed amendments are as shown below.

(Amendments are underlined.)

Present Articles of Incorporation	Proposed Amendments			
CHAPTER III GENERAL MEETING OF	CHAPTER III GENERAL MEETING OF			
SHAREHOLDERS	SHAREHOLDERS			
(Convocation of General Meeting of Shareholders)	(Convocation of General Meeting of Shareholders)			
Article 13: An ordinary general meeting of	Article 13: An ordinary general meeting of			
shareholders of the Company shall be convened in	shareholders of the Company shall be convened in			
June of each year and an extraordinary general	June of each year and an extraordinary general			
meeting of shareholders shall be convened whenever	meeting of shareholders shall be convened whenever			
necessary.	necessary.			
A general meeting of shareholders shall be convened	A general meeting of shareholders shall be convened			
by the <u>President</u> , Director upon a resolution of the	by the Director who is designated according to the			
Board of Directors.	order by the Board of Directors in advance upon a			
	resolution of the Board of Directors, unless			
	otherwise provided by law or ordinance.			
(Chairperson of General Meeting of Shareholders)	(Chairperson of General Meeting of Shareholders)			
Article 15: <u>The President, Director</u> shall preside	Article 15: The Director who is designated			
as chairperson at any general meeting of	according to the order by the Board of Directors in			
shareholders, provided, however, that, <u>if the</u>	<u>advance</u> shall preside as chairperson at any general			
President, Director is unable to act, one of the other	meeting of shareholders.			
Directors shall preside.				

CHAPTER IV DIRECTORS <u>AND</u> BOARD OF DIRECTORS

(Number)

Article 19: The Company shall not have more than fifteen (15) Directors.

(Convener of Board of Directors Meeting)

Article 22: The <u>President</u>, Director shall convene a Board of Directors meeting. <u>If the President</u>, <u>Director is unable to act</u>, one of the other <u>Directors</u> shall convene the Board of Directors meeting.

(Chairperson of Board of Directors Meeting)

Article 24: The <u>President</u>, Director shall preside as chairperson at any Board of Directors meeting. <u>If</u> the President, Director is unable to act, one of the <u>other Directors shall preside</u>.

(Representative Directors <u>and Directors with Special Titles</u>)

Article 26: The Board of Directors shall, by its resolution, appoint Representative Directors. <u>The Board of Directors shall, by its resolution, appoint one (1) President, Director and, if necessary, one (1) Chairman, Director and a certain number of other Directors with special titles such as Vice President, Director.</u>

(Newly established)

Articles 27 - 43 (Omitted)

CHAPTER IV DIRECTORS, BOARD OF DIRECTORS AND OPERATING OFFICERS

(Number)

Article 19: The Company shall not have more than twelve (12) Directors.

(Convener of Board of Directors Meeting)

Article 22: The Director who is designated according to the order by the Board of Directors in advance shall convene a Board of Directors meeting, unless otherwise provided by law or ordinance.

(Chairperson of Board of Directors Meeting)

Article 24: The Director who is designated <u>according</u> to the order by the Board of Directors in advance shall preside as chairperson at any Board of Directors meeting.

(Representative Directors)

Article 26: The Board of Directors shall, by its resolution, appoint Representative Directors.

(Operating Officers and Operating Officers with Special Titles)

Article 27: The Board of Directors shall, by its resolution, appoint Operating Directors to allocate the Company's duties.

The Board of Directors shall appoint a Chairman and Operating Officer, a President and Operating Officer, and a certain number of other Operating Officers with special titles such as Vice President and Operating Officer.

Articles 28 - 44 (Unchanged)

Proposal 3: Election of Nine (9) Members of the Board of Directors

The term of the current twelve (12) Directors will expire at the close of this Annual General Meeting of Shareholders. With the introduction of the Operating Officer system to ensure efficient management, it is proposed to reduce the number of Directors by three (3) and elect a total of nine (9) Directors.

Candidate No.	Nar	ne	Titles and Responsibilities (significant concurrent positions)	Number of Board of Directors meetings attended
1	Reappointment	Teruji Yamamura	Representative Director President & Chief Executive Officer	22/22
2	Reappointment	Kenichi Miyajima	Director Senior Executive Operating Officer Food Group	22/22
3	Reappointment	Kazuo Okai	Director Executive Operating Officer International Care Service Business Group	22/22
4	Reappointment	Junichi Narahara	Director Executive Operating Officer Strategy Management and Operations, Direct Selling Group Corporate Account General Manager Strategy Management, Direct Selling Group	22/22
5	Reappointment	Kazushi Sumimoto	Director Senior Operating Officer Corporate Planning Production & Logistics Group	22/22
6	Reappointment	Taku Suzuki	Director Senior Operating Officer Uniform Service, Health & Beauty Rent-All, Health Rent, Life Care	22/22
7	Reappointment Candidate for Independent Outside Director	Tadashi Yamamoto	Outside Director	22/22
8	Reappointment Candidate for Independent Outside Director	Junko Katada	Outside Director	22/22
9	Reappointment Candidate for Independent Outside Director Tomoya Yoshizumi		Outside Director	17/17

Note: Attendance at meetings of the Board of Directors for Tomoya Yoshizumi is for meetings held after his election as Director on June 22, 2017.

Reference: Policy for selection of Director candidates

Director candidates must have the proper character, knowledge and ethics for this post and must have no health issues that would prevent them from performing their duties.

With regard to internal Directors, the President & CEO requests recommendations for candidates from current Directors and Audit & Supervisory Board Members, and reviews the recommendations. Candidates for internal Directors must be capable of consistently executing the medium-to-long-term growth strategy of the Duskin Group, and making a positive impact on the vitality of our organization. Candidates are selected by the Board of Directors after taking into account the opinions of the Director Evaluation Council, which is chaired by an Outside Director and half of the members are independent directors.

Candidates for Outside Directors must not be a related party of the Duskin Group and must be able to maintain their independence. They must also have the business experience and expertise to perform supervisory and advisory functions for the Board of Directors. In addition, they must be capable of providing beneficial advice from many perspectives to ensure management transparency, soundness and fairness. Outside Director candidates are selected by the Board of Directors after taking into account the opinions of the Director Evaluation Council.

Candidate No. 1

Teruji Yamamura

Date of birth Number of shares owned: 33,385

January 28, 1957 Tenure: 14 years

(at the conclusion of this Annual General Shareholders' Meeting)

Position/Career Summary



Reappointment
Attendance at Board of Directors meetings during FY 2017:

22/22

100.0%

Apr. 2018 Representative Director
President & Chief Executive Officer (to the present)

Apr. 2009 President & Chief Executive Officer

Apr. 2007 Director
Care Service Business Group
Rent-All, Home Instead

June 2004 Director & Assistant General Manager
Clean Service Business Group

Jan. 1982 Joined the Company

Reasons for recommending Teruji Yamamura as a candidate for Director Since becoming President & CEO in 2009, Mr. Yamamura has been implementing the reforms to make the Duskin Group get back on track for recovery. He led the structural reforms in the first three-year phase of the long-term strategy ONE DUSKIN initiated in 2015. Due to his track record as President and considerable expertise in franchise businesses, Duskin believes that he is sufficiently qualified and requests a vote in favor of Mr. Yamamura's re-election as a Director.

Kenichi Miyajima

Date of birth Number of shares owned: 11,100

March 16, 1955 Tenure: 14 years

(at the conclusion of this Annual General Shareholders' Meeting)

Reappointment

Attendance at Board of Directors meetings during FY 2017:

22/22

100.0%

Position/Career Summary

May 1990

Apr. 2018	Director
•	Senior Executive Operating Officer
	Food Group (to the present)
June 2016	Senior Executive Director
	Mister Donut Business Group
	Food Business Development
Apr. 2015	Senior Executive Director
	President's Office
	Mister Donut Business Group, and Food Group
June 2012	Senior Executive Director
	President's Office, Public Relations
	Legal Affairs & Corporate Compliance
	Quality Assurance & Risk Management
	Product Inspection Center
	Food Chain Business & Development
Apr. 2009	Executive Director
	Clean Service Business Group
	Care Service Business Group
	Rent-All, Uniform Service, Health & Beauty,
	Home Instead, Drink Service, Corporate Account
June 2004	Director
	General Manager, Clean Service Business Group

Reasons for recommending Kenichi Miyajima as a candidate for Director

Joined the Company

Mr. Miyajima was appointed General Manager of Mister Donut Business Group in 2014 after positions in the Clean and Care Service Businesses. Since 2015, he has supervised the entire Food Group, and focused on the reestablishment of the Mister Donut brand and the development of new food businesses. Due to his extensive experience with business operations and considerable expertise in franchise businesses, Duskin believes that he is sufficiently qualified and requests a vote in favor of Mr. Miyajima's re-election as a Director.

Kazuo Okai

Date of birth Number of shares owned: 18,355

June 29, 1957 Tenure: 10 years

(at the conclusion of this Annual General Shareholders' Meeting)



Attendance at Board of Directors meetings during FY 2017: 22/22

100.0%

Position/Career Summary

Apr. 2018	Director
	Executive Operating Officer
	International, Care Service Business Group
	(to the present)
June 2015	Executive Director
	General Manager, Clean & Care Development Group
Apr. 2010	Director
	Corporate Planning, Overseas Business Development
	New Business Development
June 2008	Director
	Manager, Overseas Business Development
	Chairman & CEO, Duskin Hong Kong Co., Ltd.
Apr. 1980	Joined the Company

Reasons for recommending Kazuo Okai as a candidate for Director

Mr. Okai has used extensive experience to oversee corporate planning, overseas operations, the Clean & Care Business Group and other operations since he joined Duskin. Starting in 2017, he has been supervising strategic planning and product/service development for Care Service Businesses and expansion and establishment of overseas businesses. As he has extensive experience with business operations and considerable expertise in franchise businesses, Duskin believes that he is sufficiently qualified and requests a vote in favor of Mr. Okai's re-election as a Director.

Junichi Narahara

Date of birth Number of shares owned: 10,300

February 20, 1958 Tenure: 9 years

(at the conclusion of this Annual General Shareholders' Meeting)

Reappointment

Attendance at Board of Directors meetings during FY 2017: 22/22

100.0%

Position/Career Summary

Apr. 2018	Director
•	Executive Operating Officer
	Strategy Management and Operations,
	Direct Selling Group
	Corporate Account
	General Manager, Strategy Management,
	Direct Selling Group (to the present)
Apr. 2015	Director
	General Manager, Clean & Care Sales Group
Mar. 2014	Director, Western Japan, Clean & Care Group
June 2009	Director
	General Manager, Mister Donut Business Group
Oct. 1982	Joined the Company

Reasons for recommending Junichi Narahara as a candidate for Director

Mr. Narahara has been involved in the growth of Mister Donut Business Group for many years since he joined Duskin. Since 2014, he has been overseeing sales in the Clean & Care Businesses and National Account. From 2018, he is taking initiatives to formulate strategies and energize the sales organization in Direct Selling Group. He is also leading the reinforcement of corporate sales. As he has extensive experience with business operations and considerable expertise in franchise businesses, Duskin believes that he is sufficiently qualified and requests a vote in favor of Mr. Narahara's re-election as a Director.

Kazushi Sumimoto

Date of birth Number of shares owned: 6,285

November 29, 1960 Tenure: 4 years

(at the conclusion of this Annual General Shareholders' Meeting)

Position/Career Summary



Reappointment
Attendance at Board of Directors meetings during FY 2017:

22/22
100.0%

Apr. 2018 Director Senior Operating Officer Corporate Planning Production & Logistics Group (to the present) Apr. 2017 Director Corporate Planning, Production & Logistics Group Director, Corporate Planning, May 2016 Life Care Development Group, Rent-All, Uniform Service, Health & Beauty June 2014 Director, Home Instead Division Manager, Rent-All Apr. 1983 Joined the Company

Reasons for recommending Kazushi Sumimoto as a candidate for Director

Mr. Sumimoto was assigned to Clean & Care Business Group and then moved to Rent-All in 2012 where he made a major contribution to the growth of this business. Since becoming the Director for corporate planning in 2016, he has overseen the formulation of growth strategies. As the Director for Production & Logistics since 2017, he has played a central role in optimizing cost structures. As he has extensive experience with business operations and considerable expertise in franchise businesses, Duskin believes that he is sufficiently qualified and requests a vote in favor of Mr. Sumimoto's re-election as a Director.

Taku Suzuki

Date of birth Number of shares owned: 3,300

October 8, 1965 Tenure: 2 years

(at the conclusion of this Annual General Shareholders' Meeting)

Position/Career Summary



Attendance at Board of Directors meetings during FY 2017:

22/22

100.0%

Apr. 2018

Director
Senior Operating Officer
Uniform Service, Health & Beauty
Rent-All, Health Rent, Life Care (to the present)

Apr. 2017

Director
Life Care Development, Rent-All
Uniform Service, Health & Beauty

June 2016

Director, Product Inspection Center
General Manager, Production & Logistics Group

Apr. 1989

Joined the Company

Reasons for recommending Taku Suzuki as a candidate for Director

Mr. Suzuki was involved with new business development associated with the Clean & Care Business Group, laundry plant operations and other activities after he joined Duskin. In 2012, he was appointed General Manager of the Production & Logistics Group, where he enacted production reforms. From 2017 as the Director for senior care services, he has demonstrated strong leadership for establishing and strengthening the business foundation in this field. As he has extensive experience with business operations and considerable expertise in franchise businesses, Duskin believes that he is sufficiently qualified and requests a vote in favor of Mr. Suzuki's re-election as a Director.

Tadashi Yamamoto

Date of birth Number of shares owned: -

November 14, 1952 Tenure: 3 years

(at the conclusion of this Annual General Shareholders' Meeting)

Reappointment

Candidate for Independent Outside Director

Attendance at Board of Directors meetings during FY 2017:

22/22 100.0%

Position/Career Summary

June 2015	Director (to the present)
June 2014	Resigned from the position of Audit & Supervisory
	Board Member, Wacoal Corp.
June 2012	Audit & Supervisory Board Member
	Wacoal Corp.
	Resigned from the position of Director
	Wacoal Holdings Corp.
Mar. 2012	Resigned from the position of Director, Wacoal Corp.
Apr. 2008	Director, Wacoal Holdings Corp.
	Senior Managing Corporate Officer
	General Manager, International Operations
	Wacoal Corp.
June 2006	Director, Wacoal Holdings Corp.
	Managing Corporate Officer
	General Manager, Human Resource & Administration
	Wacoal Corp.
Apr. 1976	Joined Wacoal Corp.

Reasons for recommending Tadashi Yamamoto as a candidate for Director

Mr. Yamamoto has a great deal of experience and knowledge in corporate management as a Director and Senior Managing Corporate Officer at Wacoal Corporation. In addition, he has considerable expertise concerning human resource planning, international operations and other fields. Since becoming a Duskin Outside Director in June 2015, Mr. Yamamoto has contributed to enhancing corporate governance by providing advice and supervision regarding management from an objective standpoint independent of the executives who conduct business operations. Therefore, Duskin requests a vote in favor of Mr. Yamamoto's re-election as an Outside Director.

Junko Katada

Date of birth Number of shares owned: 600

February 21, 1963 Tenure: 3 years

(at the conclusion of this Annual General Shareholders' Meeting)

Position/Career Summary



Reappointment

Candidate for Independent
Outside Director

Attendance at Board of Directors
meetings during FY 2017:

22/22 100.0% June 2015 Director (to the present)

June 2015 Resigned from the position of Auditor, Osaka Izumi
Consumers' Co-Operative Union

June 2007 Auditor, Osaka Izumi Consumers' Co-Operative Union

Reasons for recommending Junko Katada as a candidate for Director

Ms. Katada has a thorough knowledge of consumer issues. Since becoming a Duskin Outside Director in June 2015, she has contributed to enhancing corporate governance by providing advice and supervision regarding protection of the interests of customers and general consumers from an objective standpoint independent of the executives who conduct business operations. Therefore, Duskin requests a vote in favor of her reelection as an Outside Director. Although she has not been involved in corporate management, Duskin believes that Ms. Katada is capable of fulfilling her duties as an Outside Director.

Tomoya Yoshizumi

Date of birth Number of shares owned: -

Tenure: 1 year June 10, 1953

(at the conclusion of this Annual General Shareholders' Meeting)

Position/Career Summary

June 2017



Reappointment

Candidate for Independent Outside Director Attendance at Board of Directors meetings during FY 2017: 17/17

100.0%

	` '
June 2017	Resigned from Ajinomoto Co., Inc.
June 2015	Advisor, Ajinomoto Co., Inc.
June 2013	Corporate Vice President & General Manager,
	North America Division,
	Bioscience & Finechemicals Business Division
	Ajinomoto Co., Inc.
	President, AJINOMOTO NORTH AMERICA, INC
June 2011	Member of the Board & Corporate Vice President
	General Manager, North America Division
	Bioscience & Finechemicals Business Division
	Ajinomoto Co., Inc.
	President, Ajinomoto U.S.A.
	(current AJINOMOTO NORTH AMERICA, INC)
June 2008	Member of the Board & Corporate Vice President
	President, Amino Acids Company
June 2007	Member of the Board, Ajinomoto Co., Inc.
Apr. 1978	Joined Ajinomoto Co., Inc.
-	

Director (to the present)

Reasons for recommending Tomoya Yoshizumi as a candidate for Director

Mr. Yoshizumi has a great deal of experience and knowledge in corporate management as a Member of the Board and Corporate Vice President at Ajinomoto Co., Inc. At Ajinomoto, he was engaged in strategic production planning, the Medium-Term Management Plan and implementing M&A strategies for the Ajinomoto Group. For four years from 2011, he supervised business operations in North America as General Manager, North America Division and President of AJINOMOTO NORTH AMERICA, INC. Since becoming a Duskin Outside Director in June 2017, Mr. Yoshizumi has contributed to enhancing corporate governance by providing advice and supervision regarding management from an objective standpoint independent of the executives who conduct business operations. Therefore, Duskin requests a vote in favor of Mr. Yoshizumi's re-election as an Outside Director.

- 1. The nominees have no special interests in Duskin.
- 2. Duskin has designated Mr. Tadashi Yamamoto, Ms. Junko Katada and Mr. Tomoya Yoshizumi as Independent Directors in accordance with regulations of the Tokyo Stock Exchange. If these Director candidates are re-elected, Duskin plans to again designate them as Independent Directors.
- 3. Duskin has contracts with Mr. Tadashi Yamamoto, Ms. Junko Katada and Mr. Tomoya Yoshizumi that limit their liability as provided in Article 423, Paragraph 1 of the Companies Act within the amount prescribed by laws or ordinances. If these three individuals are elected as Outside Directors, Duskin plans to extend these contracts.
- 4. The number of meetings of the Board of Directors that Mr. Tomoya Yoshizumi attended is for meetings that were held after his election as Director on June 22, 2017.

Proposal 4: Election of One (1) Member of the Audit & Supervisory Board

The term of office of Audit & Supervisory Board Member, Takaaki Oda expires at the close of this Annual General Meeting of Shareholders. This proposal for the election of one (1) Audit & Supervisory Board Member has received the consent of the Audit & Supervisory Board.

Reference: Policy for selection of Audit & Supervisory Board Member candidates

Audit & Supervisory Board Member candidates must have the proper character, knowledge and ethics for this post and must have no health issues that would prevent them from performing their duties.

The roles of Audit & Supervisory Board Members are properly auditing the performance of Directors (business audits (compliance audits) and accounting audits) and establishing a sound corporate governance framework. Therefore, internal Audit & Supervisory Board Member candidates must maintain independence from people who conduct business operations and have the knowledge and skills needed to perform their duties with integrity. These candidates must also have a profound knowledge of the Company's business operations and the ability to reach decisions about management from an objective and neutral standpoint. Selections of candidates reflect the advice of the Council of Outside Directors and Audit & Supervisory Board Members and are determined by resolutions of the Board of Directors after obtaining the consent of the Audit & Supervisory Board. Furthermore, the policy is to have at least one Audit & Supervisory Board Member candidate who has substantial knowledge about finance and accounting.

Candidates for Outside Audit & Supervisory Board Member must not be a related party of the Duskin Group, be able to maintain their independence, and have extensive knowledge and experience about legal matters, accounting, internal controls, corporate reorganizations and other fields that are needed to oversee and advise the Board of Directors. Selections of candidates reflect the advice of the Council of Outside Directors and Audit & Supervisory Board Members and are determined by resolutions of the Board of Directors after obtaining the consent of the Audit & Supervisory Board.

Takaaki Oda

Date of birth Number of shares owned: 500

May 31, 1962 Tenure: 4 years

(at the conclusion of this Annual General Shareholders' Meeting)



Position/Career Summary

June 2014 Audit & Supervisory Board Member (to the present)

May 2002 Partner, Miyake & Partners (to the present)

Jan. 1995 Partner, Miyake Godo Law Office

Apr. 1988 Registered at Osaka Bar Association, and joined Miyake

Godo Law Office

Oct. 1985 Passed National Bar Examination

(Significant concurrent positions)

Director, Audit and Supervisory Committee Member

New Japan Chemical Co., Ltd.

Reappointment

Candidate for Independent Outside Audit & Supervisory Board Member

Attendance at Board of Directors meetings during FY 2017: 22/22

Attendance at the Audit & Supervisory Board meetings during FY 2017:

14/14

Reasons for recommending Takaaki Oda as a candidate for Audit & Supervisory Board Member

Mr. Takaaki Oda is an attorney and is expected to be able to monitor and oversee Duskin's management from an independent and objective standpoint, based on his extensive experience and expertise as an attorney. Duskin requests a vote in favor of his re-election as an Outside Member of the Audit & Supervisory Board. Although he has not been involved in corporate management, Duskin believes that Mr. Oda is capable of fulfilling his duties as an Outside Member of the Audit & Supervisory Board.

- 1. Mr. Takaaki Oda has no special interests in Duskin.
- 2. If the proposal is approved without amendment, Duskin plans to reappoint Mr. Takaaki Oda as an independent director in accordance with regulations of the Tokyo Stock Exchange.
- 3. Duskin has a contract with Mr. Takaaki Oda that limits his liability as provided in Article 423, Paragraph 1 of the Companies Act within the amount prescribed by laws or ordinances. If the proposal is approved without amendment, Duskin plans to extend this contract.

Reference: Standards for independence of Outside Directors and Audit & Supervisory Board Members

The independence of an Outside Director or Outside Audit & Supervisory Board Member requires that none of the following items is applicable to these individuals. These standards are based on the independence standards of the Securities Listing Regulations Enforcement Rules of the Tokyo Stock Exchange and also include standards established by Duskin.

To test the independence of a candidate for Outside Director or Outside Audit & Supervisory Board Member, Duskin first confirms that the candidate is not in violation of standards 1 to 9 of the Duskin Standards for Independence of Outside Directors and Audit & Supervisory Board Members. Then, the Board of Directors deliberates selection of Outside Director and Outside Audit & Supervisory Board Member candidates. The deliberations include consideration of the opinions and advice of the Director Evaluation Council for Outside Director candidates, and the opinions of Audit & Supervisory Board Members and the advice of the Outside Directors and Audit & Supervisory Board Member Council for Outside Audit & Supervisory Board Member candidates.

- 1. A Director (except an Outside Director of Duskin), Audit & Supervisory Board Member (except an Outside Audit & Supervisory Board Member of Duskin) or employee of one of Duskin Group* companies
 - * Duskin and subsidiaries of Duskin.
- 2. A major shareholder* of Duskin or a Director, Audit & Supervisory Board Member or employee of a company or other organization that is a major shareholder of Duskin
 - * An individual, company or other entity that owns at least 10% of Duskin's voting rights
- 3. A Director, Audit & Supervisory Board Member or employee of a company with a major business relationship* with Duskin Group
 - * A company where, in the most recent fiscal year, amounts paid to or received from Duskin Group for business transactions are more than the larger of 3% of the consolidated sales of Duskin Group or the company (including the parent company and subsidiaries) or ¥1 billion
- 4. An individual that has received substantial donations* from Duskin Group or a Director, Audit & Supervisory Board Member or employee of a company or other organization that has received such donations
 - * Substantial donations are cash and other items with a value of the larger of 1% of consolidated sales of Duskin Group in the most recent fiscal year or ¥100 million.
- 5. An attorney, accountant, consultant who has received substantial payments* or other items of value (or an individual belonging to a company or other organization that has received these payments) other than Director or Audit & Supervisory Board Member compensation from Duskin Group
 - * Cash or other items with a value of the larger of 1% of consolidated sales of Duskin Group in the most recent fiscal year or ¥100 million
- 6. An individual who was ever in any position described in the above items 1 and 2
- 7. An individual who was within the past three years in any position described in the above items 3 through 5
- 8. Spouses and first or second-degree relatives of individuals described in the above items 1 through 7
- 9. Individuals who have been a Duskin Outside Director for five years or a Duskin Outside Audit & Supervisory Board Member for eight years
- 10. Individuals with any other reasons for doubt about independence concerning the performance of duties as a Duskin Outside Director or Outside Audit & Supervisory Board Member

Proposal 5: Amendment of Remuneration for Directors

At the 53rd Annual General Meeting of Shareholders held on June 19, 2015, a limit of 500 million yen per annum (of which 35 million yen per annum is for Outside Directors) was approved for the remuneration for Directors of the Company.

As it is proposed in Proposal 2 (Partial Amendments to the Articles of Incorporation) to decrease the number of Directors after the introduction of the Operating Officer system, we request that approval be given to reduce the limit of remuneration for Directors to 400 million yen per annum (of which 35 million yen per annum is for Outside Directors).

Share-based-remuneration-type stock options within the limit of remuneration were approved to be allotted to Directors up to 50 million yen per annum at the 55th Annual General Meeting of Shareholders held on June 22, 2017. No change will be made on this point.

There are currently twelve (12) Directors (including three (3) Outside Directors). If Proposal 3 is approved without amendment, there will be nine (9) Directors (including three Outside Directors).

Consolidated Balance Sheets

(millions of yen)

Account	FY2017 as of Mar. 31, 2018	FY2016 as of Mar. 31, 2017	Account	FY2017 as of Mar. 31, 2018	FY2016 as of Mar. 31, 2017
Assets	2010	Liabilities		2010	
Current assets	69,434	62,021	Current liabilities	33,985	34,603
Cash and deposits	18,846	21,200	Notes and accounts payable-trade	6,834	6,836
Notes and accounts receivable -	ŕ		Short-term loans payable	173	78
trade	9,950	9,887	Current portion of long-term loans		
Lease receivables and investment			payable	_	10
assets	1,326	1,359	Income taxes payable	1,403	2,337
Securities	24,461	16,018	Provision for bonuses	3,397	3,255
Merchandise and finished goods	7,738	7,388	Asset retirement obligations	18	12
Work in process	142	157	Accounts payable-other	8,112	7,583
Raw materials and supplies	1,598	1,557	Guarantee deposit received for	9,314	9,421
Deferred tax assets	1,822	1,719	rental products	,	,
Other	3,585	2,766	Other	4,731	5,069
Allowance for doubtful accounts	-37	-34	Non-current liabilities	14,286	13,403
			Net defined benefit liability	12,882	11,901
Non-current assets	126,623	128,095	Asset retirement obligations	578	616
			Long-term guarantee deposited	788	812
Property, plant and equipment	49,344	51,334	Long-term accounts payable-other	18	74
Buildings and structures	16,996	17,769	Other	18	0
Machinery, equipment and	C 401	(745	Total liabilities	48,271	48,007
vehicles	6,491	6,745	Net Assets		
Land	22,750	23,628	Shareholders' equity	139,388	136,203
Construction in progress	178	241	Capital stock	11,352	11,352
Other	2,927	2,948	Capital surplus	11,087	11,086
			Retained earnings	120,519	117,332
Intangible assets	8,474	7,683	Treasury shares	-3,571	-3,568
Goodwill	549	647	Accumulated other comprehensive	0.026	5,521
Other	7,925	7,035	income	8,026	5,521
			Valuation difference on available-	9,878	7,754
Investment and other assets	68,804	69,078	for-sale securities	9,878	7,734
Investment securities	60,523	58,979	Deferred gains or losses on hedges	1	_
Long-term loans receivable	3	5	Foreign currency translation	-54	-120
Deferred tax assets	1,250	2,199	adjustment	-34	-120
Guarantee deposits	5,751	5,751 6,304 Remeasurements of defined benefit		-1,798	-2,113
Other	1,310	1,616	1,616 plans		-2,113
Allowance for doubtful accounts	-34	-27	Share acquisition rights	9	_
			Non-controlling interests	361	384
			Total Net Assets	147,786	142,108
Total Assets	196,058	190,116	Total Liabilities and Net Assets	196,058	190,116

Consolidated Statements of Income

(millions of yen)

	FY2017	FY2016	
Account	Apr. 1, 2017	Apr. 1, 2016 - 1	
	(Mar. 31, 2018)	(Mar. 31, 2017)	
Net sales	161,031	161,880	
Cost of sales	87,808	89,204	
Gross profit	73,222	72,676	
Selling, general and administrative expenses	65,664	66,606	
Operating profit	7,557	6,069	
Non-operating income	1,747	1,884	
Interest income	345	408	
Dividend income	346	325	
Rent income on facilities	152	177	
Commission fee	174	198	
Share of profit of entities accounted for	220	171	
using equity method	220	1/1	
Miscellaneous income	508	603	
Non-operating expenses	326	399	
Interest expenses	7	1	
Rent expenses on facilities	57	35	
Subsidies return loss	45	_	
Compensation expenses	42	48	
Cancellation penalty	35	102	
Commission for purchase of treasury shares	_	60	
Miscellaneous loss	137	151	
Ordinary profit	8,978	7,554	
Extraordinary income	163	728	
Gain on sales of non-current assets	133	0	
Gain on sales of investment securities	24	580	
Investment securities settlement gain	_	114	
Gain on sales of shares of subsidiaries	_	24	
and associates			
Other	5	8	
Extraordinary losses	1,228	1,673	
Loss on sales of non-current assets	93	22	
Loss on abandonment of non-current assets	173	166	
Impairment loss	840	1,297	
Loss on disaster	0	176	
Other	121	10	
Profit before income taxes	7,913	6,610	
Income taxes-current	2,821	3,051	
Income taxes-deferred	-228	-726	
Profit	5,320	4,285	
Loss attributable to non-controlling interests	-4	-33	
Profit attributable to owners of parent	5,324	4,318	

Consolidated Statements of Changes in Net Assets (April 1, 2017 – March 31, 2018)

(millions of yen)

		Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	11,352	11,086	117,332	-3,568	136,203		
Changes of items during the period							
Dividends of surplus			-2,137		-2,137		
Profit attributable to owners of parent			5,324		5,324		
Purchase of treasury shares				-2	-2		
Changes in equity of the parent company related to transactions with noncontrolling shareholder		1			1		
Net changes of items other than shareholders' equity							
Total changes of items during the period		1	3,186	-2	3,185		
Balance at end of current period	11,352	11,087	120,519	-3,571	139,388		

	A	ccumulated	other comp	rehensive inc	ome		Non-	
	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	controll -ing interests	Total net assets
Balance at beginning of current period	7,754	_	-120	-2,113	5,521	_	384	142,108
Changes of items during the period								
Dividends of surplus								-2,137
Profit attributable to owners of parent								5,324
Purchase of treasury shares								-2
Changes in equity of the parent company related to transactions with noncontrolling shareholder								1
Net changes of items other than shareholders' equity	2,123	1	65	314	2,505	9	-22	2,491
Total changes of items during the period	2,123	1	65	314	2,505	9	-22	5,677
Balance at end of current period	9,878	1	-54	-1,798	8,026	9	361	147,786

Non-Consolidated Balance Sheets

Account FY2017 as of Mar. 31, 2018 FY2016 as of Mar. 31, 2018 Account FY2017 as of Mar. 31, 2018 Assets Liabilities Liabilities 42,852 Cash and deposits 13,262 14,819 Accounts payable-trade 6,144 Notes receivable-trade 44 3 Accounts payable-other 6,785 Accounts receivable-trade 7,669 7,420 Accrued expenses 1,004 Lease receivables 29 24 Income taxes payable 951 Securities 24,461 16,018 Deposits received 14,315	FY2016 as of Mar. 31, 2017 44,900 6,276 5,866 936 1,934 16,107 10,080 2,391 12
Account as of Mar. 31, 2018 as of Mar. 31, 2017 Account as of Mar. 31, 2018 Current assets 56,653 48,617 Current liabilities 42,852 Cash and deposits 13,262 14,819 Accounts payable-trade 6,144 Notes receivable-trade 44 3 Accounts payable-other 6,785 Accounts receivable-trade 7,669 7,420 Accrued expenses 1,004 Lease receivables 29 24 Income taxes payable 951	as of Mar. 31, 2017 44,900 6,276 5,866 936 1,934 16,107 10,080 2,391 12
Account Mar. 31, 2018 Mar. 31, 2017 Account Mar. 31, 2018 Assets Liabilities Current assets 56,653 48,617 Current liabilities 42,852 Cash and deposits 13,262 14,819 Accounts payable-trade 6,144 Notes receivable-trade 44 3 Accounts payable-other 6,785 Accounts receivable-trade 7,669 7,420 Accrued expenses 1,004 Lease receivables 29 24 Income taxes payable 951	Mar. 31, 2017 44,900 6,276 5,866 936 1,934 16,107 10,080 2,391 12
2018 2018 Assets Liabilities Current assets 56,653 48,617 Current liabilities 42,852 Cash and deposits 13,262 14,819 Accounts payable-trade 6,144 Notes receivable-trade 44 3 Accounts payable-other 6,785 Accounts receivable-trade 7,669 7,420 Accrued expenses 1,004 Lease receivables 29 24 Income taxes payable 951	2017 44,900 6,276 5,866 936 1,934 16,107 10,080 2,391 12
Current assets56,65348,617Current liabilities42,852Cash and deposits13,26214,819Accounts payable-trade6,144Notes receivable-trade443Accounts payable-other6,785Accounts receivable-trade7,6697,420Accrued expenses1,004Lease receivables2924Income taxes payable951	6,276 5,866 936 1,934 16,107 10,080 2,391
Cash and deposits13,26214,819Accounts payable-trade6,144Notes receivable-trade443Accounts payable-other6,785Accounts receivable-trade7,6697,420Accrued expenses1,004Lease receivables2924Income taxes payable951	6,276 5,866 936 1,934 16,107 10,080 2,391
Notes receivable-trade443Accounts payable-other6,785Accounts receivable-trade7,6697,420Accrued expenses1,004Lease receivables2924Income taxes payable951	5,866 936 1,934 16,107 10,080 2,391 12
Accounts receivable-trade7,6697,420Accrued expenses1,004Lease receivables2924Income taxes payable951	936 1,934 16,107 10,080 2,391
Lease receivables 29 24 Income taxes payable 951	1,934 16,107 10,080 2,391 12
1 3	16,107 10,080 2,391 12
Securities 24,461 16,018 Deposits received 14,315	10,080 2,391 12
	2,391 12
Merchandise and finished goods 5,926 5,682 Guarantee deposits received for	2,391 12
Work in process 4 2 rental products 9,965	12
Raw materials and supplies 918 936 Provision for bonuses 2,488	
Prepaid expenses 509 505 Asset retirement obligations 18	
Deferred tax assets 1,286 1,209 Other 1,177	1,294
Short-term loans receivable 4 3	,
Short term loans receivable from Non appront liabilities 13.472	8,476
subsidiaries and associates 109 95 Provision for retirement benefits 8,004	6,677
Other 2,442 1,910 Provision for loss on guarantees 113	_
Allowance for doubtful accounts -17 -15 Asset retirement obligations 491	544
Non-current assets 126,111 126,753 Long-term guarantee deposited 970	856
Property, plant and equipment 38,315 40,298 Long-term deposits received 3,860	380
Buildings 13,176 13,895 Long-term accounts payable-other 17	17
Structures 808 772 Other 15	
Machinery and equipment 834 1,108 Total Liabilities 56,324	53,377
Vehicles 0 1	33,377
Tools, furniture and fixtures 1,639 1,677 Net Assets	
Fixed assets for rent 58 81 Shareholders' equity 116,595	114,265
Land 21,684 22,607 Capital stock 11,352	11,352
Construction in progress 113 154 Capital surplus 1,090	1,090
Intangible assets 7,570 6,740 Legal capital surplus 1,090	1,090
	1,090
	105,390
E ,	
Software 5,526 5,735 Legal retained earnings 2,777	2,777
Temporary account for intangible 1,787 Other retained earnings 104,946	102,612
fixed assets Reserve for business development 869	869
Other 188 205 Reserve for reduction entry —	31
Investments and other assets 80,225 79,713 General reserve 96,800	100,800
Investment securities 59,222 57,729 Retained earnings brought forward 7,276	912
Shares of subsidiaries and associates 14,639 14,380	
Investments in capital 0 Treasury shares -3,571	-3,568
Investments in capital of subsidiaries and associates 0	
Long-term loans receivable 2 4 Valuation and translation adjustments 9,835	7,729
Long-term loans receivable from 409 Valuation difference on available- 9,833	7,729
subsidiaries and associates for-sale securities	1,149
Long-term prepaid expenses 611 675 Deferred gains or losses on hedges 1	_
Deferred tax assets 40 735	
Guarantee deposits 5,179 5,600	
Other 159 200 Share acquisition rights 9	
Allowance for doubtful accounts -30 -23 Total Net Assets 126,440	121,994
Total Assets 182,765 175,371 Total Liabilities & Net Assets 182,765	175,371

Non-Consolidated Statements of Income

(millions of yen)

	FY2017	FY2016	
Account	April 1, 2017-	April 1, 2016	
	March 31, 2018)	(March 31, 2017)	
Net sales	132,537	134,245	
Cost of sales	76,883	78,709	
Gross profit	55,653	55,535	
Selling, general and administrative expenses	50,737	51,466	
Operating profit	4,915	4,069	
Non-operating income	2,978	2,898	
Interest income	18	16	
Interest income on securities	324	390	
Dividend income	1,173	918	
Rent income on facilities	844	856	
Commission fee	268	271	
Miscellaneous income	348	444	
Non-operating expenses	417	489	
Interest expenses	16	20	
Provision for loss on guarantees	113	_	
Rent expenses on facilities	64	69	
Subsidies return loss	45	_	
Cancellation penalty	32	87	
Debt waiver	_	105	
Commission for purchase of treasury shares	_	60	
Miscellaneous loss	145	146	
Ordinary profit	7,476	6,478	
Extraordinary income	134	698	
Gain on sales of non-current assets	106	0	
Gain on sales of investment securities	24	580	
Investment securities settlement gain	_	114	
Other	3	3	
Extraordinary losses	1,176	1,949	
Loss on sales of non-current assets	93	22	
Loss on abandonment of non-current assets	154	129	
Impairment loss	834	1,078	
Loss on disaster	0	157	
Loss on valuation of shares of subsidiaries	_	559	
and associates		339	
Other	93	2	
Income before income taxes	6,434	5,227	
Income taxes-current	2,042	2,306	
Income taxes-deferred	-310	-802	
Profit	4,703	3,723	

Non-consolidated Statements of Changes in Net Assets (April 1, 2017 – March 31, 2018)

(millions of yen)

	Shareholders' equity								
	Capital stock	Capital surplus		Retained earnings					
		Legal capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings				
					Reserve for business development	Reserve for reduction entry	General reserve	Retained earnings brought forward	Total retained earnings
Balance at beginning of current period	11,352	1,090	1,090	2,777	869	31	100,800	912	105,390
Changes of items during the period									
Dividends of surplus								-2,137	-2,137
Profit								4,703	4,703
Purchase of treasury shares									
Decrease by corporate division								-231	-231
Reversal of reserve for reduction entry						-31		31	_
Reversal of general reserve							-4,000	4,000	_
Net changes of items other than shareholders' equity									
Total changes of items during the period	_	_	_	_	_	-31	-4,000	6,364	2,333
Balance at end of current period	11,352	1,090	1,090	2,777	869	_	96,800	7,276	107,723

	Sharehold	ers' equity	Valuation	and translation ad			
	Treasury shares	Total shareholders' equity	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Total valuation and translation adjustments	Share acquisition rights	Total net assets
Balance at beginning of current period	-3,568	114,265	7,729	_	7,729	_	121,994
Changes of items during the period							
Dividends of surplus		-2,137					-2,137
Profit		4,703					4,703
Purchase of treasury shares	-2	-2					-2
Decrease by corporate division		-231					-231
Reversal of reserve for reduction entry		_					_
Reversal of general reserve		_					_
Net changes of items other than shareholders' equity			2,104	1	2,106	9	2,115
Total changes of items during the period	-2	2,330	2,104	1	2,106	9	4,446
Balance at end of current period	-3,571	116,595	9,833	1	9,835	9	126,440