

Summary of Consolidated Financial Results for the First Three Months (1Q) of the Fiscal Year Ending March 31, 2027 (FY2026) (Japanese Standards)

August 10, 2026

Company name: Duskin Co., Ltd. Shares listed: Tokyo
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Scheduled date of dividend payment commencement: –
Preparation of additional financial results materials: None
Holding of financial results meeting: None

Amounts in the following tables are rounded down to the nearest million yen.

1. Consolidated Financial Results for the Three-Month Period from April 1, 2026 to June 30, 2026

(1) Results of operation

Percentages indicate the change against the previous fiscal year.

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of the parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
3 months ended June 30, 2026	49,926	5.6	3,776	79.0	4,776	55.6	2,890	53.8
3 months ended June 30, 2025	47,276	4.6	2,109	12.8	3,069	13.1	1,879	23.1

Note: Comprehensive income - 3 months ended June 30, 2026: 1,533 million yen (12.2%); 3 months ended June 30, 2025: 1,366 million yen (68.8%)

	Profit per share	Profit per share (Fully diluted)
	Yen	Yen
3 months ended June 30, 2026	61.39	61.39
3 months ended June 30, 2025	40.04	40.03

(2) Financial positions

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2026	205,752	156,663	76.0
As of Mar. 31, 2026	210,288	158,297	75.1

Reference: Shareholders' equity - June 30, 2026: 156,291 million yen; March 31, 2026: 157,936 million yen

2. Dividends

	Dividends per share				
	End of 1st Q	End of 2nd Q	End of 3rd Q	Year-end	Total (Annual)
	Yen	Yen	Yen	Yen	Yen
Year ended Mar. 31, 2026	–	50.00	–	68.00	118.00
Year ending Mar. 31, 2027	–				
Year ending Mar. 31, 2027 (Forecast)		60.00	–	75.00	135.00

Note: Revision from the most recently announced dividend forecast: Yes

For details regarding the revision to the dividend forecast, please refer to the Notice Concerning Revision to Financial and Dividend Forecasts released on the same day as this report (August 10, 2026).

3. Forecast of Consolidated Financial Results for FY2026 (April 1, 2026 - March 31, 2027)

Percentages indicate the change against the same period of the previous fiscal year.

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of the parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First half	99,400	4.5	5,100	8.7	6,900	5.0	4,400	3.6	93.46
Year ending Mar. 31, 2027	202,900	4.3	10,100	15.5	14,000	8.0	10,600	15.5	225.15

Note: Revision from the most recently announced financial results forecast: Yes

For details regarding the revision to the dividend forecast, please refer to the Notice Concerning Revision to Financial and Dividend Forecasts released on the same day as this report (August 10, 2026).

Notes:

1. Significant changes in the scope of consolidation during the period: None
Newly included: None Excluded: None
2. Adoption of special accounting methods for preparation of quarterly consolidated financial statements: Yes
Note: For details, refer to “Notes to special accounting methods for preparation of quarterly consolidated financial statements” in “(3) Notes to Consolidated Financial Statements” in “2. Consolidated Financial Statements” starting on page 11 of the attached document.
3. Changes in accounting principles and estimates, and retrospective restatements
(1) Changes due to revision of accounting standards: None
(2) Changes other than (1) above: None
(3) Changes in accounting estimates: None
(4) Retrospective restatements: None

4. Number of shares issued (Common stock)

Number of shares issued	As of June 30, 2026:	48,000,000	As of Mar. 31, 2026:	48,000,000
Number of treasury shares	As of June 30, 2026:	906,279	As of Mar. 31, 2026:	921,263
Average number of shares outstanding during the period	3 months ended June 30, 2026:	47,082,483	3 months ended June 30, 2025:	46,949,564

Review of the accompanying quarterly consolidated financial statements by a certified public accountant or auditing firm: None

Explanation regarding the appropriate use of business forecasts

—Note for the financial forecast:

The financial forecast contained in this report is based on information available at the time of preparation of the report and certain assumptions considered reasonable, and thus Duskin makes no warranty as to the achievability of the forecast. Readers are advised that actual results may differ significantly from the forecast.

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1. Business Results and Financial Position

(1) Business Results

During the first three months of fiscal 2026 (April 1 to June 30, 2026), the Japanese economy continued to show signs that employment and income conditions were improving. However, at the same time, downward pressure on the economy — including soaring energy and raw material prices caused by the prolonged turmoil in the Middle East — has intensified, and the outlook remains uncertain.

In such an environment, we have launched our three-year-long Medium-Term Business Plan 2028. This three-year plan is the first phase of our Long-Term Business Policy Do-Connect, covering the period from fiscal 2025 (the year ended March 31, 2026) to fiscal 2027 (the year ending March 31, 2028). In fiscal 2026, the second year of the three-year plan, we are continuing our efforts to EXplore new businesses, EXpand to related businesses, and EXcel in our existing businesses, while also solidifying the business base that supports these efforts.

The Direct Selling Group continues to focus on initiatives that contribute to the safety and well-being of local communities by improving hygiene and living conditions at evacuation shelters and other facilities during disasters. Centered around Duskin Rent-All (rental of special event and daily use items), the group is working to expand the disaster response support system by promoting the signing of disaster support agreements with local governments nationwide.

Mister Donut, the flagship business of the Food Group, is exploring new approaches under the slogan “Always cozy, always evolving — Mister Donut” to provide products and services that meet the needs of the times. In particular, we are focusing on developing new products that take advantage of the unique flavors and textures that only Mister Donut can offer. In addition, Mister Donut has been working to contribute to the creation of a circular economy through the effective use of resources as part of its environmental conservation efforts. Specifically, the brand is working to reduce food waste and is gradually expanding the use of packaging materials containing biomass.

In the first quarter, all segments reported increased sales, and consolidated net sales rose by 2,649 million yen (5.6%) year-on-year to 49,926 million yen. As a result, profits also increased at each stage. Consolidated operating profit increased by 1,667 million yen (79.0%) year-on-year to 3,776 million yen, consolidated ordinary profit increased by 1,707 million yen (55.6%) year-on-year to 4,776 million yen, and profit attributable to owners of the parent increased 1,010 million yen (53.8%) year-on-year to 2,890 million yen.

	3 months ended June 30, 2025	3 months ended June 30, 2026	Millions of yen Increase/decrease	
				%
Consolidated net sales	47,276	49,926	2,649	5.6
Consolidated gross profit	20,871	22,444	1,572	7.5
Consolidated operating profit	2,109	3,776	1,667	79.0
Consolidated ordinary profit	3,069	4,776	1,707	55.6
Profit attributable to owners of the parent	1,879	2,890	1,010	53.8

Results by business segment

Sales

Millions of yen

		3 months ended June 30, 2025	3 months ended June 30, 2026	Increase/decrease	
					%
	Direct Selling Group	27,681	28,351	670	2.4
	Food Group	16,125	17,944	1,818	11.3
	Other Businesses	4,207	4,251	44	1.1
	Total	48,014	50,547	2,533	5.3
	Intersegment eliminations	-738	-621	116	—
	Consolidated net sales	47,276	49,926	2,649	5.6

Note: Sales by business segment above include intersegment sales.

Operating profit (loss)

Millions of yen

		3 months ended June 30, 2025	3 months ended June 30, 2026	Increase/decrease	
					%
	Direct Selling Group	802	1,979	1,177	146.7
	Food Group	2,841	3,473	631	22.2
	Other Businesses	217	213	-4	-2.1
	Total	3,862	5,666	1,803	46.7
	Intersegment eliminations and corporate expenses	-1,753	-1,889	-136	—
	Consolidated operating profit	2,109	3,776	1,667	79.0

Note: Operating profit or loss above includes intersegment transactions.

a. Direct Selling Group

Sales of the Direct Selling Group increased by 670 million yen (2.4%) year-on-year to 28,351 million yen. Sales of the Care Service businesses (professional cleaning and technical services) decreased compared to the same period last year, when sales from cleaning services at the Osaka-Kansai Expo — including cleaning services for the common areas and at individual pavilions — contributed to the positive results. On the other hand, sales increased in the mainstay Clean Service and other businesses, contributing to the growth in segment sales. Operating profit increased by 1,177 million yen (146.7%) year-on-year to 1,979 million yen. One factor contributing to this increase is the rise in gross profit resulting from higher sales. Another factor is that, during the same period last year, the cost of the new mop cleaner with built-in mop storage unit was relatively high. For this product, we adopted an accounting method that records the cost in full when the product is first shipped to franchisees and records periodic rental revenue later on. This year, such recognition of costs before actual sales was lower than last year.

In the Clean Service businesses — the mainstay of this business segment — sales declined in the residential sector but increased in the commercial sector.

Looking at sales in the residential sector by product, the cleaning mop set for pets continued to perform well, and rental revenue from the new mop cleaner with built-in mop storage unit contributed to sales. However, overall sales of our flagship mop products declined. Total sales in the residential sector also fell below the level recorded during the same period last year. This was due to the winding down of the one-time surge in demand for the shower head with a water purification function that produces ultra-fine bubbles launched in June 2025, as well as a decline in fire extinguisher sales — which had seen replacement demand in the same period of the previous year as the expiration dates of existing products approached. This year, the absence of such special demand was reflected in the lower sales. Meantime, in

addition to expanding our efforts focused on sales visits to households, an area we have been prioritizing for the past few years, we are working to establish a system that enables a more diverse range of staff members across more locations to participate in sales activities. Thanks in part to these efforts, the number of new contracts increased year-on-year.

Overall sales to business customers increased year-on-year. Although sales of high-function mats — such as those with antiviral properties — declined, price adjustments for some of our flagship products contributed to the overall result.

In the Care Service businesses, customer-level sales increased across all categories — including ServiceMaster (professional cleaning services), Merry Maids (home cleaning and helper services), Terminix (pest control and comprehensive hygiene management), Total Green (plant and flower upkeep) and Home Repair (fixing scratches and dents) — and royalty income also increased. However, overall sales declined year-on-year. This is primarily because the services related to the 2025 Osaka-Kansai Expo — such as cleaning of common areas and individual pavilions — which had boosted sales during the same period last year, are absent this year.

Among the other businesses in the Direct Selling Group, while sales for Life Care (support services for seniors) and Health Rent (rental and sales of assisted-living products) declined, Duskin Rent-All, the uniform-related businesses and the cosmetic-related business reported higher sales. Rescue Service (emergency locksmith service), one of our key focus areas, saw an increase in the number of locations through the expansion of our franchise network, as well as steady growth in customer-level sales.

b. Food Group

Sales of the Food Group increased by 1,818 million yen (11.3%) year-on-year to 17,944 million yen. The group saw an increase in total customer-level sales of all shops of Mister Donut, the core business of the group, and material and supply sales and royalty income also increased. Profit-wise, operating profit increased by 631 million yen (22.2%) year-on-year to 3,473 million yen, primarily due to a rise in gross profit resulting from higher sales.

At Mister Donut, both the number of customers per shop and average customer spend increased year-over-year. In addition, due to the increase in the number of shops resulting from new shop openings, total customer-level sales across all shops exceeded the same period last year.

As part of its first-quarter product lineup, Mister Donut launched the UJI Matcha Donut Series from April through May, featuring Uji matcha from Gion Tsujiri, a Kyoto-based green tea specialty brand, as well as Sakupofun Crisp & Puff Donut, a new donut inspired by Taiwanese donuts and featuring two distinct textures. In June, we relaunched Mocchurin. Featuring a new texture concept characterized by a chewy bite and a fluffy mouthfeel, this donut originally launched during the same period last year to commemorate Mister Donut's 55th anniversary received an overwhelmingly positive response. Its relaunch this year also garnered strong support from customers and contributed to increased sales. However, the response far exceeded our expectations, resulting in considerable customer congestion as well as product shortages at some shops, which caused inconvenience to our customers — an issue that we must address moving forward.

Among the Food Group's other businesses, sales at Katsu & Katsu pork cutlet restaurants decreased compared to the same period last year, as a decline in average customer spend offset an increase in the number of customers. On the other hand, Boston House Co., Ltd. reported higher sales. At its flagship Italian restaurant Napoli No Shokutaku, the number of customers decreased; however, an increase in average customer spend — driven by the price adjustments implemented the previous year — contributed to this result.

c. Other Businesses

Sales for the Other Businesses segment increased by 44 million yen (1.1%) year-on-year to 4,251 million yen, while operating profit decreased by 4 million yen (2.1%) year-on-year to 213 million yen.

Among domestic consolidated subsidiaries, Duskin Kyoeki Co., Ltd. (leasing and insurance agency services) experienced a decline in sales, while Duskin Healthcare Co., Ltd. (medical facility hygiene management services) recorded higher sales. Overseas, while Duskin Shanghai Co., Ltd., which rents and sells dust control products in China, posted lower sales, Big Apple Worldwide Holdings Sdn. Bhd., which operates a donut business mainly in Malaysia, recorded an increase in sales, driven mainly by higher customer-level sales. Regarding sales of materials and supplies for overseas markets, while sales of donut ingredients to Hong Kong and mat products to Taiwan increased, sales of donut ingredients to Taiwan decreased, resulting in overall sales of materials and supplies for overseas markets falling below the previous year's level.

(2) Financial Position

Consolidated total assets at the end of the first quarter (June 30, 2026) amounted to 205,752 million yen, a decrease of 4,535 million yen from the end of the previous fiscal year (March 31, 2026). Specifically, securities decreased by 6,096 million yen and investment securities decreased by 1,795 million yen, while accounts receivable - other increased by 2,342 million yen.

Total liabilities amounted to 49,088 million yen, a decrease of 2,902 million yen compared to the end of the previous fiscal year. Specifically, the provision for bonuses decreased by 2,345 million yen and accounts payable - other decreased by 1,667 million yen, while other current liabilities increased by 1,077 million yen.

Net assets totaled 156,663 million yen, a decrease of 1,633 million yen compared to the end of the previous fiscal year. Specifically, the valuation difference on available-for-sale securities decreased by 1,045 million yen, and remeasurements of defined benefit plans decreased by 356 million yen.

(3) Forecast

Our full-year consolidated and non-consolidated earnings forecasts for FY2026 (April 1, 2026 to March 31, 2027) are as set forth in the Notice Concerning Revision to Financial and Dividend Forecasts released on the same date as this report (August 10, 2026). We have revised our earnings forecasts because Mister Donut, the Food Group's flagship brand, continues to perform well and the group's sales and profits are expected to exceed our initial projections. In addition, the fact that corporate expenses are expected to decrease is another reason for the revision. For the Direct Selling Group and the Other Businesses segment, there are no changes to either sales or profits from the initial forecasts.

With regard to the impact of the Middle East conflict, which we had not factored in when we announced our initial earnings forecasts, we have now factored in the anticipated impact for the first half of the fiscal year. However, for the second half and beyond, we have not taken that impact into account as it is difficult to make a reasonable forecast at this time.

Regarding the impact of the 2026 Kumamoto Earthquake that occurred on July 28, 2026, we are currently in the process of calculating the financial impact, and this has not been factored into the revisions to our earnings forecasts.

The following table shows the breakdown by segment, consolidated ordinary profit and profit attributable to owners of the parent, based on the revised earnings forecasts.

Millions of yen

			Full-year forecast		
			Figures announced on May 15, 2026 (1)	Figures revised on Aug. 10, 2026 (2)	Revised amount (2)-(1)
Consolidated	Direct Selling Group	Sales	115,800	115,800	—
		Operating profit	6,800	6,800	—
	Food Group	Sales	70,800	72,200	1,400
		Operating profit	9,800	10,400	600
	Other Businesses	Sales	17,500	17,500	—
		Operating profit	600	600	—
	Intersegment eliminations, and corporate expense	Sales	-2,600	-2,600	—
		Operating profit	-8,200	-7,700	500
		Sales	201,500	202,900	1,400
		Operating profit	9,000	10,100	1,100
		Operating margin (%)	4.5	5.0	—
Consolidated ordinary profit			12,900	14,000	1,100
Profit attributable to owners of the parent			9,800	10,600	800

Note: Actual results may differ materially, depending on various factors.

2. Consolidated Financial Statements

(1) Consolidated Balance Sheets

Millions of yen

	As of March 31, 2026	As of June 30, 2026
Assets		
Current assets		
Cash and deposits	19,496	19,498
Notes and accounts receivable - trade, and contract assets	11,981	11,446
Lease receivables and investments in leases	1,036	1,045
Securities	11,192	5,096
Merchandise and finished goods	8,554	8,555
Work in process	319	368
Raw materials and supplies	3,417	3,511
Accounts receivable - other	8,137	10,479
Other	2,197	2,678
Allowance for doubtful accounts	-12	-14
Total current assets	66,320	62,666
Non-current assets		
Property, plant and equipment		
Buildings and structures	48,727	48,829
Accumulated depreciation	-34,471	-34,762
Buildings and structures, net	14,255	14,067
Machinery, equipment and vehicles	29,801	29,845
Accumulated depreciation	-21,442	-21,635
Machinery, equipment and vehicles, net	8,358	8,209
Land	21,526	21,526
Construction in progress	490	525
Other	16,046	16,908
Accumulated depreciation	-12,264	-12,443
Other, net	3,781	4,465
Total property, plant and equipment	48,412	48,794
Intangible assets		
Goodwill	304	280
Software	6,351	6,174
Other	4,535	5,133
Total intangible assets	11,191	11,588
Investments and other assets		
Investment securities	67,730	65,934
Long-term loans receivable	0	—
Retirement benefit asset	9,219	9,314
Deferred tax assets	1,087	1,109
Guarantee deposits	4,990	5,002
Other	1,360	1,367
Allowance for doubtful accounts	-25	-25
Total investments and other assets	84,363	82,704
Total non-current assets	143,967	143,086
Total assets	210,288	205,752

Millions of yen

	As of March 31, 2026	As of June 30, 2026
Liabilities		
Current liabilities		
Notes and accounts payable - trade	8,594	8,910
Current portion of long-term borrowings	1	1
Income taxes payable	1,378	1,922
Provision for bonuses	4,268	1,923
Provision for loss on disaster	152	152
Asset retirement obligations	45	45
Accounts payable - other	10,762	9,094
Guarantee deposit received for rental products	8,539	8,419
Other	8,164	9,241
Total current liabilities	41,908	39,711
Non-current liabilities		
Long-term borrowings	2	2
Retirement benefit liability	4,546	4,526
Asset retirement obligations	869	871
Long-term guarantee deposits	704	701
Deferred tax liabilities	3,958	3,275
Lease liabilities	0	—
Total non-current liabilities	10,082	9,376
Total liabilities	51,990	49,088
Net assets		
Shareholders' equity		
Share capital	11,352	11,352
Capital surplus	11,111	11,111
Retained earnings	123,050	122,735
Treasury shares	-3,031	-2,993
Total shareholders' equity	142,483	142,207
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	10,427	9,381
Deferred gains or losses on hedges	-1	-1
Foreign currency translation adjustment	666	698
Remeasurements of defined benefit plans	4,361	4,004
Total accumulated other comprehensive income	15,453	14,083
Share acquisition rights	10	10
Non-controlling interests	349	362
Total net assets	158,297	156,663
Total liabilities and net assets	210,288	205,752

(2) Consolidated Statements of Income and Statements of Comprehensive Income

Consolidated statements of income

Millions of yen

	Three months ended June 30, 2025	Three months ended June 30, 2026
Net sales	47,276	49,926
Cost of sales	26,404	27,481
Gross profit	20,871	22,444
Selling, general and administrative expenses	18,762	18,667
Operating profit	2,109	3,776
Non-operating income		
Interest income	88	96
Dividend income	234	215
Rental income from facilities	26	22
Commission income	75	73
Share of profit of entities accounted for using equity method	335	300
Other	267	329
Total non-operating income	1,028	1,036
Non-operating expenses		
Interest expenses	0	0
Rental expenses on facilities	14	11
Compensation expenses	26	12
Other	26	13
Total non-operating expenses	67	36
Ordinary profit	3,069	4,776
Extraordinary income		
Gain on sale of non-current assets	35	5
Gain on sale of investment securities	67	10
Total extraordinary income	103	15
Extraordinary losses		
Loss on abandonment of non-current assets	18	6
Total extraordinary losses	18	6
Profit before income taxes	3,154	4,785
Income taxes	1,262	1,882
Profit	1,891	2,903
Profit attributable to non-controlling interests	11	12
Profit attributable to owners of the parent	1,879	2,890

Consolidated statements of comprehensive income

Millions of yen		
	Three months ended June 30, 2025	Three months ended June 30, 2026
Profit	1,891	2,903
Other comprehensive income		
Valuation difference on available-for-sale securities	-56	-1,067
Foreign currency translation adjustment	-63	32
Remeasurements of defined benefit plans, net of tax	-288	-352
Share of other comprehensive income of entities accounted for using equity method	-116	18
Total other comprehensive income	-524	-1,369
Comprehensive income	1,366	1,533
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	1,355	1,520
Comprehensive income attributable to non-controlling interests	11	12

(3) Notes to Consolidated Financial Statements**Notes to special accounting methods for preparation of consolidated financial statements****— Calculation of tax expenses**

The Company calculates tax expenses in the following method: it first makes a reasonable estimate of the effective tax rate for the projected consolidated profit before income taxes for the fiscal year, including the first three months, after applying tax effect accounting, and then multiplies profit before income taxes for the quarter under review by that estimated effective tax rate.

Notes to segment information and other information

1) First three months of FY2025 (April 1 to June 30, 2025)

a) Sales, income or losses by reportable business segment, and breakdown of revenue Millions of yen

	Direct Selling Group	Food Group	Other Businesses ¹	Total	Adjustment ³	Consolidated total ⁴
Sales						
Clean Service businesses	19,216	—	—	19,216	—	19,216
Care Service businesses	4,053	—	—	4,053	—	4,053
Mister Donut business	—	14,973	—	14,973	—	14,973
Other	4,219	1,150	3,088	8,459	—	8,459
Revenue from contracts with customers	27,489	16,124	3,088	46,702	—	46,702
Other revenue ²	—	—	573	573	—	573
To outside customers	27,489	16,124	3,662	47,276	—	47,276
Intersegment sales and transfers	191	1	545	738	-738	—
Total	27,681	16,125	4,207	48,014	-738	47,276
Segment income (loss)	802	2,841	217	3,862	-1,753	2,109

Notes:

1. Other Businesses are comprised of the businesses that are not categorized in reportable business segments, including office equipment and vehicle leasing, insurance agent services, hospital management services and overseas businesses.
2. Other revenue represents revenue from leasing of office equipment and vehicles.
3. Segment income (loss) adjustments of -1,753 million yen include a -17 million yen elimination for intersegment sales and transfers and -1,735 million yen of corporate expenses that cannot be allocated to a particular reportable business segment.
4. Segment income (loss) has been adjusted for consistency with operating profit that is shown in the consolidated statements of income.

b) Impairment loss of non-current assets or goodwill by reportable business segment

Significant impairment loss on non-current assets

None.

Significant change in the amount of goodwill

None.

The amortization of goodwill during the first three months of FY2025 and the balance of goodwill at the end of the first quarter are as follows:

	Direct Selling Group	Food Group	Other Businesses	Elimination or corporate	Total
Amortization	19	1	3	—	24
Balance*	242	58	22	—	323

* Goodwill at the end of the first quarter includes 242 million yen of goodwill in the Direct Selling Group resulting from the purchase by Duskin and its subsidiaries of the business operations of several franchisees, 54 million yen of goodwill for Kenko Saien Co., Ltd. (now, Boston House Co., Ltd.), which the Company acquired in January 2024 in the Food Group and 22 million yen of goodwill in Other Businesses for Big Apple Worldwide Holdings Sdn. Bhd., which the Company acquired in February 2017.

Significant gains on negative goodwill

None.

2) First three months of FY2026 (April 1 to June 30, 2026)

a) Sales, income or losses by reportable business segment, and breakdown of revenue

Millions of yen

	Direct Selling Group	Food Group	Other Businesses ¹	Total	Adjustment ³	Consolidated total ⁴
Sales						
Clean Service businesses	19,294	—	—	19,294	—	19,294
Care Service businesses	4,027	—	—	4,027	—	4,027
Mister Donut business	—	16,756	—	16,756	—	16,756
Other	4,871	1,185	3,181	9,238	—	9,238
Revenue from contracts with customers	28,193	17,942	3,181	49,316	—	49,316
Other revenue ²	—	—	609	609	—	609
To outside customers	28,193	17,942	3,790	49,926	—	49,926
Intersegment sales and transfers	157	2	461	621	-621	—
Total	28,351	17,944	4,251	50,547	-621	49,926
Segment income (loss)	1,979	3,473	213	5,666	-1,889	3,776

Notes:

1. Other Businesses are comprised of the businesses that are not categorized in reportable business segments, including office equipment and vehicle leasing, insurance agent services, hospital management services and overseas businesses.
2. Other revenue represents revenue from leasing of office equipment and vehicles.
3. Segment income (loss) adjustments of -1,889 million yen include a 11 million yen elimination for intersegment sales and transfers and -1,901 million yen of corporate expenses that cannot be allocated to a particular reportable business segment.
4. Segment income (loss) has been adjusted for consistency with operating profit that is shown in the consolidated statements of income.

b) Impairment loss of non-current assets or goodwill by reportable business segment

Significant impairment loss on non-current assets

None.

Significant change in the amount of goodwill

None.

The amortization of goodwill during the first three months of FY2026 and the balance of goodwill at the end of the first quarter are as follows:

Millions of yen

	Direct Selling Group	Food Group	Other Businesses	Elimination or corporate	Total
Amortization	16	5	3	—	26
Balance*	157	111	11	—	280

* Goodwill at the end of the first quarter includes 157 million yen of goodwill in the Direct Selling Group resulting from the purchase by Duskin and its subsidiaries of the business operations of several franchisees, 63 million yen in the Food Group and 11 million yen of goodwill in Other Businesses for Big Apple Worldwide Holdings Sdn. Bhd., which the Company acquired in February 2017.

Significant gains on negative goodwill

None.

Notes on significant changes in shareholders' equity

None.

Notes relating to going concern assumption

None.

Notes to consolidated statements of cash flows

Quarterly consolidated statements of cash flows for the first three months of FY2026 have not been prepared. Depreciation (including amortization related to intangible assets excluding goodwill) and amortization of goodwill for the first three months of FY2025 and FY2026 are as follows.

	Millions of yen	
	Three months ended June 30, 2025	Three months ended June 30, 2026
Depreciation	1,878	1,780
Amortization of goodwill	24	26