

# Corporate Information

## Corporate Information (as of March 31, 2019)

<b>Name</b>	Duskin Co., Ltd.
<b>Head Office</b>	1-33 Toyotsu-cho, Suita-shi, Osaka 564-0051
<b>Representative</b>	Teruji Yamamura, President & CEO
<b>Date Established</b>	February 4, 1963
<b>Capital Stock</b>	11.3 billion yen
<b>Number of Employees</b>	2,020 (non-consolidated) 3,813 (consolidated)

## Subsidiaries & Affiliates (as of March 31, 2019)

● Direct Selling Group ● Food Group ● Other/Overseas

### Consolidated subsidiaries

#### Japan

- Duskin Serve Hokkaido Co., Ltd.
- Duskin Serve Tohoku Co., Ltd.
- Duskin Serve Kita Kanto Co., Ltd.
- Duskin Serve Tokai Hokuriku Co., Ltd.
- Duskin Serve Kinki Co., Ltd.
- Duskin Serve Chugoku Shikoku Co., Ltd.
- Duskin Serve Kyushu Co., Ltd.
- Duskin New Idol Co., Ltd.
- Duskin Ina Co., Ltd.
- Duskin Echizen Co., Ltd.
- Duskin Yatsushiro Co., Ltd.
- Duskin Kagoshima Co., Ltd.
- Duskin Shuttle Tokyo Co., Ltd.
- Azare Products Co., Ltd.
- Kyowa Cosmetics Co., Ltd.
- Chugai Sangyo Co., Ltd.
- Wakura Duskin Co., Ltd.
- Ono Duskin Co., Ltd.
- Duskin Product Hokkaido Co., Ltd.
- Duskin Product Tohoku Co., Ltd.
- Duskin Product Higashi Kanto Co., Ltd.
- Duskin Product Nishi Kanto Co., Ltd.
- Duskin Product Tokai Co., Ltd.
- Duskin Product Chu Shikoku Co., Ltd.
- Duskin Product Kyushu Co., Ltd.
- MD Food Co., Ltd.
- MD Food Tohoku Co., Ltd.
- Katsu & Katsu Co., Ltd.
- Ever Fresh Hakodate Co., Ltd.
- Hachiya Dairy Products Co., Ltd.
- Duskin Healthcare Co., Ltd.
- Duskin Kyoeki Co., Ltd.

#### Overseas

- Duskin Hong Kong Co., Ltd.
- Duskin Shanghai Co., Ltd.
- Mister Donut Shanghai Co., Ltd.
- Big Apple Worldwide Holdings Sdn. Bhd.

### Equity method affiliates

#### Japan

- NAC Co., Ltd.

#### Overseas

- Duskin Serve Taiwan Co., Ltd.
- PULMUONE DUSKIN CO., LTD.
- Mister Donut Taiwan Co., Ltd.

## History

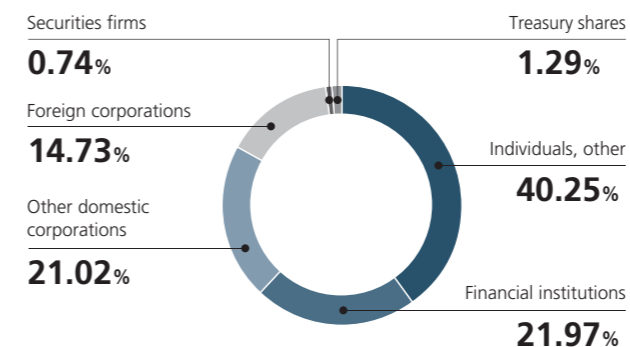
- Feb. 1963** Established Sani-Clean Company.
- Nov.** Opened Suita Laundry Plant as our first plant, manufacturing dust control products.
- June 1964** Changed company name to Duskin Co., Ltd.
- Oct.** Began selling Home Duskin products throughout Japan.
- Sept. 1967** Opened Mop Sewing Plant. (now operated by Wakura Duskin Co., Ltd.)
- Aug. 1969** Granted full membership in International Franchise Association (IFA), the first time for a Japanese company.
- Jan. 1971** Started ServiceMaster business.
- Apr.** Started Mister Donut business. Opened the first shop in Minoh, Osaka.
- July** Started business that rents industrial wiper cloth by reutilizing scrapped Home Duskin cloths.
- Nov. 1976** Started sales of cosmetics through tie-up with AGA Co., Ltd. (now called Health & Beauty)
- Apr. 1977** Started pest control business. (now called Terminix)
- Jan. 1978** Opened Mat Manufacturing Plant. (now operated by Ono Duskin Co., Ltd.)
- Oct.** Started total rental business renting daily commodities. (now called Rent-All)
- Dec.** Started uniform rental business. (now called Uniform Service)
- July 1982** Started management service of medical institutions. (now operated by Duskin Healthcare Co., Ltd.)
- July 1989** Started Merry Maids business.
- Sept. 1990** Corporate Headquarters, Duskin Pia, completed in Esaka, Osaka.
- Sept.** Established Ever Fresh Hakodate Co., Ltd.
- Oct. 1993** Started new franchise system, Duskin Serve 100 organization.
- Dec. 1994** Started dust control business in Taiwan.
- Feb. 1999** Started Katsu & Katsu business.
- Apr.** Started Catering business. (now called Drink Service)
- Nov.** Started TruGreen business. (rebranded as Total Green)
- June 2000** Started Home Instead Senior Care business. (rebranded as Duskin Life Care)
- Apr. 2003** Organized Quality Assurance Committee to establish quality assurance structure within the company. (now called CSR Committee)
- Apr.** Established Compliance Promotion Committee to build compliance structure within the company. (now called Compliance Committee)
- July 2004** Started Health Rent business.
- Sept.** Entered into comprehensive capital and business alliance with Mitsui & Co., Ltd.
- Oct.** Started Mister Donut business in Taiwan.
- Nov. 2006** Started dust control business in Shanghai, China.
- Dec.** Duskin stock listed on the first section of Tokyo Stock Exchange and Osaka Securities Exchange. The cash equity markets of Tokyo Stock Exchange and Osaka Securities Exchange were integrated on July 16, 2013.
- Feb. 2008** Entered into capital and business alliance with MOS FOOD SERVICES Inc.
- Oct. 2010** Acquired Azare Products Co., Ltd. and Kyowa Cosmetics Co., Ltd. as wholly-owned subsidiaries.
- Mar. 2012** Started dust control business in Korea.
- May** Acquired Hachiya Dairy Products Co., Ltd. as a wholly-owned subsidiary.
- Apr. 2013** Duskin Kyoeki Co., Ltd. and Duskin Insurance Service Co., Ltd. merged. (Duskin Kyoeki Co., Ltd.)
- Apr.** Established MD Food Co., Ltd.
- Nov.** Started Bakery Factory business.
- Mar. 2014** Acquired Chugai Sangyo Co., Ltd. as a wholly-owned subsidiary.
- Nov.** Started the Chiffon & Spoon business.
- May 2015** Opened the first Mister Donut shop in Jakarta, Indonesia.
- Oct.** Started Pie Face business.
- Oct.** Opened the Duskin Museum.
- Jan. 2016** Established MD Food Tohoku Co., Ltd.
- Apr.** Started Home Repair business.
- Feb. 2017** Acquired Big Apple Worldwide Holdings Sdn. Bhd. as a subsidiary.
- Sept. 2018** Entered into capital and business alliance with NAC Co., Ltd.
- Jan. 2019** Established Katsu & Katsu Co., Ltd.

# Stock Information

## Stock Summary (as of March 31, 2019)

<b>Fiscal year-end</b>	March 31
<b>Annual general meeting of shareholders</b>	June
<b>Securities code</b>	4665
<b>Stock listing</b>	Tokyo Stock Exchange (first section)
<b>Trading unit</b>	100 shares
<b>Number of authorized shares</b>	200,000,000 shares
<b>Number of shares issued</b>	52,694,823 shares
<b>Shareholders</b>	39,841
<b>Shareholder registry administrator</b>	Sumitomo Mitsui Trust Bank, Limited 1-4-1 Marunouchi, Chiyoda-ku, Tokyo
<b>Independent auditor</b>	Ernst & Young ShinNihon LLC

### Types of Shareholders



### Major Shareholders (top ten shareholders)

Name	Number of shares owned (unit: 1,000 shares)	Ownership ratio (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	2,641	5.07
Nippon Flour Mills Co., Ltd.	1,800	3.46
Japan Trustee Services Bank, Ltd. (Trust Account)	1,757	3.37
Duskin Employee Stock Ownership Plan	1,693	3.25
Japan Trustee Services Bank, Ltd. (Trust Account 9)	1,436	2.76
Hirokata Ogasawara	1,415	2.72
Duskin Franchisee Stock Ownership Plan	1,039	1.99
Japan Trustee Services Bank, Ltd. (Trust Account 5)	1,007	1.93
Sumitomo Mitsui Banking Corporation	840	1.61
MOS FOOD SERVICES Inc.	760	1.46

Note: Treasury shares are not included in the ownership ratio.

## Accomplishments Acknowledged by Society

Duskin continues efforts to address various issues from the perspective of Environmental, Social and Governance (ESG) criteria. These efforts have been recognized and awarded by Socially Responsible Investment (SRI) rating agencies and external organizations.

### The MSCI Japan ESG Select Leaders Index

Duskin has been included in the MSCI Japan ESG Select Leaders Index with its highest rating, AAA, for the second consecutive year. The MSCI Japan ESG Select Leaders Index developed by MSCI (U.S.) is composed of companies with high ESG performance selected from the MSCI Japan IMI Top 700 Index.



### JPX Group S&P/JPX Carbon Efficient Index

Duskin has been included in the S&P/JPX Carbon Efficient Index, a stock index for ESG investing, selected by the Government Pension Investment Fund (GPIF).

### Sompo Japan Nipponkoa Asset Management Co., Ltd. (SNAM) SNAM Sustainability Index

Duskin has been selected as one of the 300 members of the SNAM Sustainability Index, an investment index created by the Sompo Japan Nipponkoa Asset Management. The index is used among the socially responsible investment funds for pension trusts and institutional investors who invest in a wide range of companies rated highly for their environmental, social and governance (ESG) performance.



### SUSTAINA ESG AWARDS 2018

SUSTAINA ESG AWARDS, based on its assessment of ESG performance combined with financial evaluation, recognizes the top 100 ranked companies as leading companies in ESG Management. Duskin received awards of Bronze Class in the Overall Category and Silver Class in Industries.



### Certified as White 500, Health and Productivity Management Organization 2019 by METI\*, under the large enterprise category

White 500 is a program that recognizes outstanding enterprises engaged in efforts for health and productivity management. Duskin received this certification for the third consecutive year. In 2019, Duskin's 14 organizations (including 13 companies and one public corporation) are now certified.



\* The Ministry of Economy, Trade and Industry